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(54) Title: TREATMENT OF FRUITS OR VEGETABLES WITH HYPERSENSITIVE RESPONSE ELICITOR TO INHIBIT POSTHARVEST DISEASE OR DESICCATION

(57) Abstract: The present invention relates to a method of inhibiting postharvest disease or desiccation in a fruit or vegetable, either by treating a fruit or vegetable with a hypersensitive response elicitor protein or polypeptide under conditions effective to inhibit postharvest disease or desiccation, or by providing a transgenic plant or plant seed transformed with a DNA molecule encoding a hypersensitive response elicitor polypeptide or protein and growing the transgenic plant or transgenic plant produced from the transgenic plant seed under conditions effective to inhibit a postharvest disease or desiccation in a fruit or vegetable harvested from the transgenic plant. Also disclosed are DNA constructs and expression systems, host cells, and transgenic plants containing the DNA construct.

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TREATMENT OF FRUITS OR VEGETABLES WITH HYPERSENSITIVE RESPONSE ELICITOR TO INHIBIT POSTHARVEST DISEASE OR DESICCATION

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This application claims benefit of U.S. Provisional Patent Application Serial No. 60/198,359, filed April 19, 2000, which is hereby incorporated by reference in its entirety.

FIELD OF THE INVENTION

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The present invention relates to methods of treating fruits or vegetables to inhibit postharvest diseases and/or desiccation of harvested fruits or vegetables.

BACKGROUND OF THE INVENTION

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Postharvest diseases are often extensions of disease occurring in the field or orchard. Brown rot of stone fruits (Monilinia fructicola (Wint.) Honey), for example, may cause blossom and twig blighting in the orchard. Infections in the orchard may not be visible at harvest if fruits are not refrigerated. Colletotrichum gloeosporioiders (Penz.) Arx may attack blossoms or leaves and young fruit of citrus, avocados, mangos, papayas, and a wide range of other tropical and subtropical species; infections in developing fruit are usually latent, and rot lesions appear only at the onset of fruit ripening. Pezicula malicorticis (Jacks.) Nannfld. causes cankers of limbs of apples and pears; infections in developing fruit are latent, and active rotting usually commences only after the fruit has spent several months in storage and proceeds during -1°C storage because the organism is able to grow at very low temperatures. These fungi used as examples are able to penetrate the cuticle and epidermis of the fruit.

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Whether capable of being penetrated directly or not, wounds are often the usual means by which the fungus enters fruit. Cuts, punctures, bruises, and abrasions cannot be avoided completely during harvest and handling. If the cuticle and epidermis are broken, spores find nutrients and humidity in fresh wounds ideal for spore germination and colonization. Separation of fruits from the parent plant at harvest creates an unavoidable wound that encourages stem-end rots.

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Rots developing at the blossom end usually involve prior colonization of floral parts. For example, *Botrytis* blossom-end rot (*B. cinerea*) sometimes occurs in Bartlett pears after a month or two in storage at -1°C. Initiation of rot in fruit flesh is associated with old styles and stamens retained within the fruit. Floral infections occur in the senescing floral parts at the end of blossoming. Mostly these floral parts are invaded by *Alternaria* spp. and common saprophytic fungi, but *B. cinerea* also is found occasionally. Not all fruits having *B.cinerea*-invaded floral parts rot in storage, but a significant percentage do. By contrast, test fruits remain free from *Botrytis* blossom-end rot if the old floral parts of developing fruits are free from *B. cinerea*. Rotting of fruits in storage is greatly reduced by a single orchard spray with a fungicide at the end of blossoming.

Contact infection, by which mycelia grow from a rotting fruit to contact and penetrate nearby fruit, is an especially serious aspect of some very common postharvest pathogens. The ever-enlarging "nest" of rotting fruit tied together by fungus mycelia will involve all fruit in a container, if given sufficient time.

Disease or threat of disease dictates in large measure the manner in which perishable fruits are handled. In recent decades, fruits have been shipped to increasingly greater distances from points of production. Exploitation of these distant markets, however, may offer large economic benefits only if the life of the commodity is stretched to its limit. Diseases and disorders ordinarily manageable during handling and transcontinental transit and marketing may be excessive when transoceanic marine transport of longer duration is involved. Similarly, the extension of marketing periods by storing fruits until they near the end of their physiological life may cause additional disease problems. Losses are especially serious if they occur in market areas, because the costs of sorting, packaging, cooling, storage, and transportation, which may greatly exceed production costs, have already been incurred. Of even greater long-term importance may be an impaired reputation leading to reduced future sales.

Postharvest diseases of fruit cause 15 to 25% losses yearly in the fruit industry worldwide and much of this is due to rot caused by microorganisms. Fungicides, which have been the primary means of controlling postharvest diseases, have come under scrutiny as posing potential oncogenic risks when applied to

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processed foods. Thus, research efforts have been intensified to develop biological control procedures for postharvest diseases of fruits and vegetables that pose less risk to human health and the environment.

Considerable attention has been placed on assessing the use of antagonistic microorganisms as a viable alternative to the use of synthetic fungicides. Two basic approaches are available for using antagonistic microorganisms to control postharvest diseases. Naturally occurring antagonists that already exist on fruit and vegetable surfaces have been shown to control several rot pathogens on diverse commodities. Alternatively, artificially introduced antagonists have been shown to be effective in biologically controlling postharvest pathogens.

Since 1983, an explosion of research has occurred in the area of -biological-control-of-postharvest diseases by artificially introduced antagonists, mostly on fruit diseases (Janisiewicz, "Biological Control of Diseases of Fruit," In Biocontrol of Plant Diseases II, Mukergie et al. (ed.), CRC Press, Boca Raton, pp. 153-165 (1988) and Wilson et al., "Potential for Biological Control of Postharvest Plant Diseases." Plant Disease 69:375-378 (1985)). For example, rot on apples was controlled with yeast (Wisniewski et al., "Biological Control of Postharvest Diseases of Fruit: Inhibition of Botrytis Rot on Apples by an Antagonistic Yeast," Proc. Electron Microsc. Soc. Am. 46:290-91 (1988)), while brown rot in apricots was controlled with Bacillus subtilis (Pusey et al., "Postharvest Biological Control of Stone Fruit Brown Rot by Bacillus subtilis," Plant Dis. 68:753-56 (1984)). Mold incidence was reduced from 35% to 8% in lemon peel by a species of Trichoderma (De Matos, "Chemical and Microbiological Factors Influencing the Infection of Lemons by Geotrichum candidum and Penicillium digitatum," Ph.D. dissertation, University of California, Riverside, 106 pp. (1983)). Biocontrol of citrus rot pathogens was demonstrated with Bacillus subtilis (Singh et al., "Bacillus subtilis as a Control Agent Against Fungal Pathogens of Citrus Fruit," Trans. Br. Mycol. Soc. 83:487-90 (1984)). Such antagonists have various modes of action: antibiosis or competition for nutrients and space or both, induction of resistance in the host tissue, and direct interaction with the pathogen (Wilson et al., "Biological Control of

Postharvest Diseases of Fruits and Vegetables: An Emerging Technology," Annu.

Rev. Phytopathol. 27:425-441 (1989)).

While treatment with antagonistic bacterial or fungal species may be, at least to some extent, effective in controlling postharvest diseases, there are a number of factors which must be considered before this approach is used in commercial applications. First, the antagonists must be grown and maintained for use in treatments. This may result in significant expense and regulatory burdens depending on when and how frequently such antagonists would be applied. Also, it is questionable whether growers would want to maintain bioreactors for growing and propagating particular antagonist strains. Second, the efficacy of those antagonists may depend on storage conditions during shipment of harvested fruit. Some antagonists may not be able to tolerate variations in conditions during shipment, thereby allowing the pathogens to overcome any inhibitory effects of the antagonists. Given the above problems, it is not surprising that few of the antagonists reported to control plant pathogens have been successfully transferred from the laboratory into the field or postharvest environment.

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Thus, there still exists a need to provide an effective, commercially viable method for treating fruits and vegetables to control postharvest diseases which avoids entirely or otherwise significantly reduces the need for fungicide treatments. In particular, it would be desirable to provide an effective, practicable treatment which presents little or no harm to humans or the environment.

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The present invention is directed to overcoming these and other deficiencies in the art.

SUMMARY OF THE INVENTION

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The present invention relates to a method of inhibiting postharvest disease or desiccation in a fruit or vegetable. This method is carried out treating a fruit or vegetable with a hypersensitive response elicitor protein or polypeptide under conditions effective to inhibit postharvest disease or desiccation.

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A further aspect of the present invention relates to another method of inhibiting postharvest disease or desiccation in a fruit or vegetable. This method is carried out by providing a transgenic plant or plant seed transformed with a DNA molecule encoding a hypersensitive response elicitor polypeptide or protein and growing the transgenic plant or transgenic plant produced from the transgenic plant

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seed under conditions effective to inhibit a postharvest disease or desiccation in a fruit or vegetable harvested from the transgenic plant.

Another aspect of the present invention relates to a DNA construct that includes a DNA molecule encoding a hypersensitive response elicitor protein or polypeptide, a plant-expressible promoter operably coupled 5' to the DNA molecule, the promoter being effective to transcribe the DNA molecule in fruit or vegetable tissue, and a 3' regulatory region operably coupled to the DNA molecule, wherein expression of the DNA molecule in fruit or vegetable tissue imparts to a fruit or vegetable resistance against postharvest disease or desiccation. Also disclosed are expression systems, host cells, and transgenic plants which contain a heterologous DNA construct of the present invention.

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By the present-invention, the hypersensitive response elicitor protein or polypeptide can be used to inhibit or otherwise control postharvest diseases (i.e., caused by pathogens) in fruits or vegetables. Likewise, such treatment can also inhibit postharvest desiccation of treated fruits or vegetables. In achieving these objectives, the present invention enables produce growers, warehouse packers, shippers, and suppliers to process, handle, and store fruits and vegetables with reduced losses caused by postharvest disease and desiccation. As a result, the cost of bringing fruits and vegetables from the field to the consumer can be reduced. Importantly, the quality of the treated fruits or vegetables is improved.

DETAILED DESCRIPTION OF THE INVENTION

The present invention relates to a method of inhibiting postharvest disease or desiccation in a fruit or vegetable. This method is carried out treating a fruit or vegetable with a hypersensitive response elicitor protein or polypeptide under conditions effective to inhibit postharvest disease or desiccation.

A further aspect of the present invention relates to another method of inhibiting postharvest disease or desiccation in a fruit or vegetable. This method is carried out by providing a transgenic plant or plant seed transformed with a DNA molecule encoding a hypersensitive response elicitor polypeptide or protein and growing the transgenic plant or transgenic plant produced from the transgenic plant

seed under conditions effective to inhibit a postharvest disease or desiccation in a fruit or vegetable harvested from the transgenic plant.

For use in accordance with these methods, suitable hypersensitive response elicitor proteins or polypeptides are those derived from a wide variety of bacterial and fungal pathogens, preferably bacterial pathogens.

Exemplary hypersensitive response elicitor proteins and polypeptides from bacterial sources include, without limitation, the hypersensitive response elicitors derived from Erwinia species (e.g., Erwinia amylovora, Erwinia chrysanthemi, Erwinia stewartii, Erwinia carotovora, etc.), Pseudomonas species (e.g., Pseudomonas syringae, Pseudomonas solanacearum, etc.), and Xanthomonas species (e.g., Xanthomonas campestris). In addition to hypersensitive response elicitors from these Gram-negative bacteria, it is possible to use elicitors derived from Gram-positive bacteria. One example is the hypersensitive response elicitor derived from Clavibacter michiganensis subsp. sepedonicus.

Exemplary hypersensitive response elicitor proteins or polypeptides from fungal sources include, without limitation, the hypersensitive response elicitors (i.e., elicitins) from various *Phytophthora* species (e.g., *Phytophthora parasitica*, *Phytophthora cryptogea*, *Phytophthora cinnamomi*, *Phytophthora capsici*, *Phytophthora megasperma*, *Phytophthora citrophthora*, etc.).

Preferably, the hypersensitive response elicitor protein or polypeptide is derived from *Erwinia chrysanthemi*, *Erwinia amylovora*, *Pseudomonas syringae*, or *Pseudomonas solanacearum*.

A hypersensitive response elicitor protein or polypeptide from *Erwinia* chrysanthemi has an amino acid sequence corresponding to SEQ. ID. No. 1 as follows:

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	Phe	Gly	Asn	Gly	Ala 85	Gln	Gly	Ala	Ser	Asn 90	Leu	Leu	Ser	Val	Pro 95	Lys
	Ser	Gly	Gly	Asp 100	Ala	Leu	Ser	Lys	Met 105	Phe	Asp	Lys	Ala	Leu 110	Asp	Asp
5	Leu	Leu	Gly 115	His	Asp	Thr	Val	Thr 120	Lys	Leu	Thr	Asn	Gln 125	Ser	Asn	Gln
	Leu	Ala 130	Asn	Ser	Met	Leu	Asn 135	Ala	Ser	Gln	Met	Thr 140	Gln	Gly	Asn	Met
10	Asn 145	Ala	Phe	Gly	Ser	Gly 150	Val	Asn	Asn	Ala	Leu 155	Ser	Ser	Ile	Leu	Gly 160
	Asn	Gly	Leu	Gly	Gln 165	Ser	Met	Ser	Gly	Phe 170	Ser	Gln	Pro	Ser	Leu 175	Gly
	Ala	Gly	Gly	Leu 180	Gln	Gly	Leu	Ser	Gly 185	Ala	Gly	Ala	Phe	Asn 190	Gln	Leu
15	Gly	Asn	Ala 195	Ile	Gly	Met	Gly	Val 200	Gly	Gln	Asn	Ala	Ala 205	Leu	Ser	Ala
	Leu	Ser 210	Asn	Val	Ser	Thr	His 215	Val	Asp	-GJĀ	Asn	Asn 220	Arg	His	Phe	Val
20	Asp 225	Lys	Glu	Asp	Arg	Gly 230	Met	Ala	Lys	Glu	Ile 235	Gly	Gln	Phe	Met	Asp 240
	Gln	Tyr	Pro	Glu	Ile 245	Phe	Gly	Lys	Pro	Glu 250	Tyr	Gln	Lys	Asp	Gly 255	Trp
	Ser	Ser	Pro	Lys 260	Thr	Asp	Asp	Lys	Ser 265	Trp	Ala	Lys	Ala	Leu 270	Ser	Lys
25	Pro	Asp	Asp 275	Asp	Gly	Meţ	Thr	Gly 280	Ala	Ser	Met	Asp	Lys 285	Phe	Arg	Gln
	Ala	Met 290	Gly	Met	Ile	Lys	Ser 295	Ala	Val	Ala	Gly	Asp 300	Thr	Gly	Asn	Thr
30	Asn 305	Leu	Asn	Leu	Arg	Gly 310	Ala	Gly	Gly	Ala	Ser 315	Leu	Gly	Ile	Asp	Ala 320
	Ala	Val	Val	Gly	Asp 325	Lys	Ile	Ala	Asn	Met 330	Ser	Leu	Gly	Lys	Leu 335	Ala
	Asn	Ala														

This hypersensitive response elicitor protein or polypeptide has a molecular weight of 34 kDa, is heat stable, has a glycine content of greater than 16%, and contains substantially no cysteine. This *Erwinia chrysanthemi* hypersensitive response elicitor protein or polypeptide is encoded by a DNA molecule having a nucleotide sequence corresponding to SEQ. ID. No. 2 as follows:

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cgattttacc cgggtgaacg tgctatgacc gacagcatca cggtattcga caccgttacg 60 gcgtttatgg ccgcgatgaa ccggcatcag gcggcgcgct ggtcgccgca atccggcgtc 120 gatctggtat ttcagtttgg ggacaccggg cgtgaactca tgatgcagat tcagccgggg 180 cagcaatatc ccggcatgtt gcgcacgctg ctcgctcgtc gttatcagca ggcggcagag 240

	tgcgatggct	gccatctgtg	cctgaacggc	agcgatgtat	tgatcctctg	gtggccgctg	300
	ccgtcggatc	ccggcagtta	tccgcaggtg	atcgaacgtt	tgtttgaact	ggcgggaatg	360
	acgttgccgt	cgctatccat	agcaccgacg	gcgcgtccgc	agacagggaa	cggacgcgcc	420
	cgatcattaa	gataaaggcg	gctttttta	ttgcaaaacg	gtaacggtga	ggaaccgttt	480
5	caccgtcggc	gtcactcagt	aacaagtatc	catcatgatg	cctacatcgg	gatcggcgtg	540
	ggcatccgtt	gcagatactt	ttgcgaacac	ctgacatgaa	tgaggaaacg	aaattatgca	600
	aattacgatc	aaagcgcaca	tcggcggtga	tttgggcgtc	tccggtctgg	ggctgggtgc	660
	tcagggactg	aaaggactga	attccgcggc	ttcatcgctg	ggttccagcg	tggataaact	720
	gagcagcacc	atcgataagt	tgacctccgc	gctgacttcg	atgatgtttg	gcggcgcgct	780
10	ggcgcagggg	ctgggcgcca	gctcgaaggg	gctggggatg	agcaatcaac	tgggccagtc	840
	tttcggcaat	ggcgcgcagg	gtgcgagcaa	cctgctatcc	gtaccgaaat	ccggcggcga	900
	tgcgttgtca	aaaatgtttg	ataaagcgct	ggacgatctg	ctgggtcatg	acaccgtgac	960
	caagctgact	aaccagagca	accaactggc	taattcaatg	ctgaacgcca	gccagatgac	1020
	ccagggtaat	atgaatgcgt	teggeagegg	tgtgaacaac	gcactgtcgt	ccattctcgg	1080
15	caacggtctc	ggccagtcga	tgagtggctt	ctctcagcct	tctctggggg	caggcggctt	1140
	gcagggcctg	agcggcgcgg	gtgcattcaa	ccagttgggt	aatgccatcg	gcatgggcgt	1200
	ggggcagaat	gctgcgctga	gtgcgttgag	taacgtcagc	acccacgtag	acggtaacaa	1260
	ccgccacttt	gtagataaag	aagatcgcgg	catggcgaaa	gagatcggcc	agtttatgga	1320
	tcagtatccg	gaaatattcg	gtaaaccgga	ataccagaaa	gatggctgga	gttcgccgaa	1380
20	gacggacgac	aaatcctggg	ctaaagcgct	gagtaaaccg	gatgatgacg	gtatgaccgg	1440
	cgccagcatg	gacaaattcc	gtcaggcgat	gggtatgatc	aaaagcgcgg	tggcgggtga	1500
	taccggcaat	accaacctga	acctgcgtgg	cgcgggcggt	gcatcgctgg	gtatcgatgc	1560
	ggctgtcgtc	ggcgataaaa	tagccaacat	gtcgctgggt	aagctggcca	acgcctgata	1620
	atctgtgctg	gcctgataaa	gcggaaacga	aaaaagagac	ggggaagcct	gtctcttttc	1680
25	ttattatgcg	gtttatgcgg	ttacctggac	cggttaatca	tcgtcatcga	tctggtacaa	1740
	acgcacattt	tcccgttcat	tcgcgtcgtt	acgcgccaca	atcgcgatgg	catcttcctc	1800
	gtcgctcaga	ttgcgcggct	gatggggaac	gccgggtgga	atatagagaa	actcgccggc	1860
	cagatggaga	cacgtctgcg	ataaatctgt	gccgtaacgt	gtttctatcc	gcccctttag	1920
	cagatagatt	gcggtttcgt	aatcaacatg	gtaatgcggt	teegeetgtg	cgccggccgg	1980
30						agataccgac	
	aaaatagggc	agtttttgcg	tggtatccgt	ggggtgttcc	ggcctgacaa	tcttgagttg	2100
	gttcgtcatc	atctttctcc	atctgggcga	cctgatcggt	t		2141

The above nucleotide and amino acid sequences are disclosed and further described in U.S. Patent No. 5,850,015 to Bauer et al. and U.S. Patent No. 5,776,889 to Wei et al., which are hereby incorporated by reference in their entirety.

A hypersensitive response elicitor protein or polypeptide derived from *Erwinia amylovora* has an amino acid sequence corresponding to SEQ. ID. No. 3 as follows:

5	Met 1	Ser	Leu	Asn	Thr 5	Ser	Gly	Leu	Gly	Ala 10	Ser	Thr	Met	Gln	Ile 15	Ser
	Ile	Gly	Gly	Ala 20	Gly	Gly	Asn	Asn	Gly 25	Leu	Leu	Gly	Thr	Ser 30	Arg	Gln
10	Asn	Ala	Gly 35	Leu	Gly	Gly	Asn	Ser 40	Ala	Leu	Gly	Leu	Gly 45	Gly	Gly	Asn
	Gln	Asn 50	Asp	Thr	Val	Asn	Gln 55	Leu	Ala	Gly	Leu	Leu 60	Thr	Gly	Met	Met
	Met 65	Met	Met	Ser	Met	Met 70	Gly	Gly	Gly	Gly	Leu 75	Met	Gly	Gly	Gly	Leu 80
15	Gly	Gly	Gly	Leu	Gly 85	Asn	Gly	Leu	Gly	Gly -90	Ser	Gly	Gly	Leu	Gly -95	Glu
	Gly	Leu	Ser	Asn 100	Ala	Leu	Asn	Asp	Met 105	Leu	Gly	Gly	Ser	Leu 110	Asn	Thr
20	Leu	Gly	Ser 115	Lys	Gly	Gly	Asn	Asn 120	Thr	Thr	Ser	Thr	Thr 125	Asn	Ser	Pro
	Leu	Asp 130	Gln	Ala	Leu	Gly	Ile 135	Asn	Ser	Thr	Ser	Gln 140	Asn	Asp	Asp	Ser
	Thr 145	Ser	Gly	Thr	Asp	Ser 150	Thr	Ser	Asp	Ser	Ser 155	Asp	Pro	Met	Gln	Gln 160
25	Leu	Leu	Lys	Met	Phe 165	Ser	Glu	Ile	Met	Gln 170	Ser	Leu	Phe	Gly	Asp 175	Gly
	Gln	Asp	Gly	Thr 180	Gln	Gly	Ser	Ser	Ser 185	Gly	Gly	Lys	Gln	Pro 190	Thr	Glu
30	Gly	Glu	Gln 195	Asn	Ala	Tyr	Lys	Lys 200	Gly	Val	Thr	Asp	Ala 205	Leu	Ser	Gly
	Leu	Met 210	Gly	Asn	Gly	Leu	Ser 215	Gln	Leu	Leu	Gly	Asn 220	Gly	Gly	Leu	Gly
	Gly 225	Gly	Gln	Gly	Gly	Asn 230	Ala	Gly	Thr	Gly	Leu 235	Asp	Gly	Ser	Ser	Leu 240
35	Gly	Gly	Lys	Gly	Leu 245	Gln	Asn	Leu	Ser	Gly 250	Pro	Val	Asp	Tyr	Gln 255	Gln
	Leu	Gly	Asn	Ala 260	Val	Gly	Thr	Gly	Ile 265	Gly	Met	Lys	Ala	Gly 270	Ile	Gln
40	Ala	Leu	Asn 275	Asp	Ile	Gly	Thr	His 280	Arg	His	Ser	Ser	Thr 285	Arg	Ser	Phe
	Val	Asn 290	Lys	Gly	Asp	Arg	Ala 295	Met	Ala	Lys	Glu	Ile 300	Gly	Gln	Phe	Met
	Asp 305	Gln	Tyr	Pro	Glu	Val 310	Phe	Gly	Lys	Pro	Gln 315	Tyr	Gln	Lys	Gly	Pro 320
45	Gly	Gln	Glu	Val	Lys 325	Thr	Asp	Asp	Lys	Ser 330	Trp	Ala	Lys	Ala	Leu 335	Ser

Lys Pro Asp Asp Asp Gly Met Thr Pro Ala Ser Met Glu Gln Phe Asn Lys Ala Lys Gly Met Ile Lys Arg Pro Met Ala Gly Asp Thr Gly Asn 355 Gly Asn Leu Gln Ala Arg Gly Ala Gly Gly Ser Ser Leu Gly Ile Asp Ala Met Met Ala Gly Asp Ala Ile Asn Asn Met Ala Leu Gly Lys Leu 395 385 Gly Ala Ala

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This hypersensitive response elicitor protein or polypeptide has a molecular weight of about 39 kDa, has a pI of approximately 4.3, and is heat stable at 100°C for at least 10 minutes. This hypersensitive response elicitor protein or polypeptide has substantially no cysteine. The hypersensitive response elicitor protein or polypeptide derived from Erwinia amylovora is more fully described in Wei, Z-M., et al., "Harpin, Elicitor of the Hypersensitive Response Produced by the Plant Pathogen Erwinia amylovora," Science 257:85-88 (1992), which is hereby incorporated by reference in its entirety. The DNA molecule encoding this hypersensitive response elicitor protein or polypeptide has a nucleotide sequence corresponding to SEQ. ID. No. 4 as follows:

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aagcttcggc atggcacgtt tgaccgttgg gtcggcaggg tacgtttgaa ttattcataa gaggaatacg ttatgagtct gaatacaagt gggctgggag cgtcaacgat gcaaatttct 120 atcggcggtg cgggcggaaa taacgggttg ctgggtacca gtcgccagaa tgctgggttg 180 ggtggcaatt ctgcactggg gctgggcggc ggtaatcaaa atgataccgt caatcagctg 240 gctggcttac tcaccggcat gatgatgatg atgagcatga tgggcggtgg tgggctgatg 300 ggcggtggct taggcggtgg cttaggtaat ggcttgggtg gctcaggtgg cctgggcgaa 360 ggactgtcga acgcgctgaa cgatatgtta ggcggttcgc tgaacacgct gggctcgaaa 420 ggcggcaaca ataccacttc aacaacaaat tccccgctgg accaggcgct gggtattaac 480 tcaacgtccc aaaacgacga ttccacctcc ggcacagatt ccacctcaga ctccagcgac 540 ccgatgcagc agctgctgaa gatgttcagc gagataatgc aaagcctgtt tggtgatggg 600 caagatggca cccagggcag ttcctctggg ggcaagcagc cgaccgaagg cgagcagaac 660 gcctataaaa aaggagtcac tgatgcgctg tcgggcctga tgggtaatgg tctgagccag 720 ctccttggca acgggggact gggaggtggt cagggcggta atgctggcac gggtcttgac 780 ggttcgtcgc tgggcggcaa agggctgcaa aacctgagcg ggccggtgga ctaccagcag 840 ttaggtaacg ccgtgggtac cggtatcggt atgaaagcgg gcattcaggc gctgaatgat 900 ateggtacge acaggeacag tteaaccegt tetttegtea ataaaggega tegggegatg 960 gcgaaggaaa tcggtcagtt catggaccag tatcctgagg tgtttggcaa gccgcagtac 1020 cagaaaggcc cgggtcagga ggtgaaaacc gatgacaaat catgggcaaa agcactgagc 1080 aagccagatg acgacggaat gacaccagcc agtatggagc agttcaacaa agccaagggc 1140

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atgatcaaaa ggcccatggc gggtgatacc ggcaacggca acctgcaggc acgcggtgcc 1200 ggtggttctt cgctgggtat tgatgccatg atggccggtg atgccattaa caatatggca 1260 cttggcaagc tgggcgcgc ttaagctt 1288

The above nucleotide and amino acid sequences are disclosed are further described in U.S. Patent No. 5,849,868 to Beer et al. and U.S. Patent No. 5,776,889 to Wei et al., which are hereby incorporated by reference in their entirety.

Another hypersensitive response elicitor protein or polypeptide derived from *Erwinia amylovora* has an amino acid sequence corresponding to SEQ. ID. No.

10 5 as follows:

	Met 1	Ser	Ile	Leu	Thr 5	Leu	Asn	Asn	Asn	Thr 10	Ser	Ser	Ser	Pro	Gly 15	Leu
15	Phe	Gln	Ser	Gly 20	Gly	Asp	Asn	Gly	Leu 25	Gly	Gly	His	Asn	Ala 30	Asn	Ser
	Ala	Leu	Gly 35	Gln	Gln	Pro	Ile	Asp 40	Arg	Gln	Thr	Ile	Glu 45	Gln	Met	Ala
	Gln	Leu 50	Leu	Ala	Glu	Leu	Leu 55	Lys	Ser	Leu	Leu	Ser 60	Pro	Gln	Ser	Gly
20	Asn 65	Ala	Ala	Thr	Gly	Ala 70	Gly	Gly	Asn	Asp	Gln 75	Thr	Thr	Gly	Val	Gly 80
	Asn	Ala	Gly	Gly	Leu 85	Asn	Gly	Arg	Lys	Gly 90	Thr	Ala	Gly	Thr	Thr 95	Pro
25	Gln	Ser	Asp	Ser 100	Gln	Asn	Met	Leu	Ser 105	Glu	Met	Gly	Asn	Asn 110	Gly	Leu
	Asp	Gln	Ala 115	Ile	Thr	Pro	Asp	Gly 120	Gln	Gly	Gly	Gly	Gln 125	Ile	Gly	Asp
	Asn	Pro 130	Leu	Leu	Lys	Ala	Met 135	Leu	Lys	Leu	Ile	Ala 140	Arg	Met	Met	Asp
30	Gly 145	Gln	Ser	Asp	Gln	Phe 150	Gly	Gln	Pro	Gly	Thr 155	Gly	Asn	Asn	Ser	Ala 160
	Ser	Ser	Gly	Thr	Ser 165	Ser	Ser	Gly	Gly	Ser 170	Pro	Phe	Asn	Asp	Leu 175	Ser
35	Gly	Gly	Lys	Ala 180	Pro	Ser	Gly	Asn	Ser 185	Pro	Ser	Gly	Asn	Tyr 190	Ser	Pro
	Val	Ser	Thr 195	Phe	Ser	Pro	Pro	Ser 200	Thr	Pro	Thr	Ser	Pro 205	Thr	Ser	Pro
	Leu	Asp 210	Phe	Pro	Ser	Ser	Pro 215	Thr	Lys	Ala	Ala	Gly 220	Gly	Ser	Thr	Pro
40	Val 225	Thr	Asp	His	Pro	Asp 230	Pro	Val	Gly	Ser	Ala 235	Gly	Ile	Gly	Ala	Gly 240
	Asn	Ser	Val	Ala	Phe 245	Thr	Ser	Ala	Gly	Ala 250	Asn	Gln	Thr	Val	Leu 255	His

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	Asp	Thr	Ile	Thr 260	Val	Lys	Ala	Gly	Gln 265	Val	Phe	Asp	Gly	Lys 270	Gly	Gln
	Thr	Phe	Thr 275	Ala	Gly	Ser	Glu	Leu 280	Gly	Asp	Gly	Gly	Gln 285	Ser	Glu	Asn
5	Gln	Lys 290	Pro	Leu	Phe	Ile	Leu 295	Glu	Asp	Gly	Ala	Ser 300	Leu	Lys	Asn	Val
	Thr 305	Met	Gly	Asp	Asp	Gly 310	Ala	Asp	Gly	Ile	His 315	Leu	Tyr	Gly	Asp	Ala 320
10	Lys	Ile	Asp	Asn	Leu 325	His	Val	Thr	Asn	Val 330	Gly	Glu	Asp	Ala	Ile 335	Thr
	Val	Lys	Pro	Asn 340	Ser	Ala	Gly	Lys	Lys 345	Ser	His	Val	Glu	Ile 350	Thr	Asn
	Ser	Ser	Phe 355	Glu	His	Ala	Ser	Asp 360	Lys	Ile	Leu	Gln	Leu 365	Asn	Ala	Asp
15	Thr	Asn 370	Leu	Ser	Val	Asp	Asn 375	Val	Lys	Ala	Lys	Asp 380	Phe	Gly	Thr	Phe
	Val 385	Arg	Thr	Asn	Gly	Gly 390	Gln	Gln	Gly	Asn	Trp 395	Asp	Leu	Asn	Leu	Ser 400
20	His	Ile	Ser	Ala	Glu 405	Asp	Gly	Lys	Phe	Ser 410	Phe	Val	Lys	Ser	Asp 415	Ser
,	Ğlu	Gly	Leu	Asn 420	Val	Asn	Thr	Ser	Asp 425	Ile	Ser	Leu	Gly	Asp 430	Val	Glu
	Asn	His	Tyr 435	Lys	Val	Pro	Met	Ser 440	Ala	Asn	Leu	Lys	Val 445	Ala	Glu	
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This protein or polypeptide is acidic, rich in glycine and serine, and lacks cysteine. It is also heat stable, protease sensitive, and suppressed by inhibitors of plant metabolism. The protein or polypeptide of the present invention has a predicted molecular size of ca. 4.5 kDa. The DNA molecule encoding this hypersensitive response elicitor protein or polypeptide has a nucleotide sequence corresponding to SEO. ID. No. 6 as follows:

atgtcaattc ttacgcttaa caacaatacc tcgtcctcgc cgggtctgtt ccagtccggg 60 ggggacaacg ggcttggtgg tcataatgca aattctgcgt tggggcaaca acccatcgat 120 cggcaaacca ttgagcaaat ggctcaatta ttggcggaac tgttaaagtc actgctatcg 180 ccacaatcag gtaatgcggc aaccggagcc ggtggcaatg accagactac aggagttggt 240 aacgctggcg gcctgaacgg acgaaaaggc acagcaggaa ccactccgca gtctgacagt 300 cagaacatgc tgagtgagat gggcaacaac gggctggatc aggccatcac gcccgatggc 360 cagggcggcg ggcagatcgg cgataatcct ttactgaaag ccatgctgaa gcttattgca 420 cgcatgatgg acggccaaag cgatcagttt ggccaacctg gtacgggcaa caacagtgcc 480 tcttccggta cttcttcatc tggcggttcc ccttttaacg atctatcagg ggggaaggcc 540 cetteeggca actecette eggcaactae tetecegtea gtacettete acceceatee 600 acgccaacgt cccctacctc accgcttgat ttcccttctt ctcccaccaa agcagccggg 660

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ggcagcacgc	cggtaaccga	tcatcctgac	cctgttggta	gcgcgggcat	cggggccgga	720
aattcggtgg	ccttcaccag	cgccggcgct	aatcagacgg	tgctgcatga	caccattacc	780
gtgaaagcgg	gtcaggtgtt	tgatggcaaa	ggacaaacct	tcaccgccgg	ttcagaatta	840
ggcgatggcg	gccagtctga	aaaccagaaa	ccgctgttta	tactggaaga	cggtgccagc	900
ctgaaaaacg	tcaccatggg	cgacgacggg	gcggatggta	ttcatcttta	cggtgatgcc	960
aaaatagaca	atctgcacgt	caccaacgtg	ggtgaggacg	cgattaccgt	taagccaaac	1020
agcgcgggca	aaaaatccca	cgttgaaatc	actaacagtt	ccttcgagca	cgcctctgac	1080
aagatcctgc	agctgaatgc	cgatactaac	ctgagcgttg	acaacgtgaa	ggccaaagac	1140
tttggtactt	ttgtacgcac	taacggcggt	caacagggta	actgggatct	gaatctgagc	1200
catatcagcg	cagaagacgg	taagttctcg	ttcgttaaaa	gcgatagcga	ggggctaaac	1260
gtcaatacca	gtgatatctc	actgggtgat	gttgaaaacc	actacaaagt	gccgatgtcc	1320
gccaacctga	aggtggctga	atga				1344

The above nucleotide and amino acid sequences are disclosed and further described in U.S. Patent Application Serial No. 09/120,927 to Beer et al., which is hereby incorporated by reference in its entirety.

A hypersensitive response elicitor protein or polypeptide derived from *Pseudomonas syringae* has an amino acid sequence corresponding to SEQ. ID. No. 7 as follows:

20 Met Gln Ser Leu Ser Leu Asn Ser Ser Ser Leu Gln Thr Pro Ala Met Ala Leu Val Leu Val Arg Pro Glu Ala Glu Thr Thr Gly Ser Thr Ser 25 Ser Lys Ala Leu Gln Glu Val Val Lys Leu Ala Glu Glu Leu Met Arg Asn Gly Gln Leu Asp Asp Ser Pro Leu Gly Lys Leu Leu Ala Lys Ser Met Ala Ala Asp Gly Lys Ala Gly Gly Ile Glu Asp Val 30 Ile Ala Ala Leu Asp Lys Leu Ile His Glu Lys Leu Gly Asp Asn Phe Gly Ala Ser Ala Asp Ser Ala Ser Gly Thr Gly Gln Gln Asp Leu Met 105 Thr Gln Val Leu Asn Gly Leu Ala Lys Ser Met Leu Asp Asp Leu Leu 35 120 Thr Lys Gln Asp Gly Gly Thr Ser Phe Ser Glu Asp Asp Met Pro Met Leu Asn Lys Ile Ala Gln Phe Met Asp Asp Asn Pro Ala Gln Phe Pro 40 145 Lys Pro Asp Ser Gly Ser Trp Val Asn Glu Leu Lys Glu Asp Asn Phe

- 14 -

	Leu	Asp	Gly	Asp 180	Glu	Thr	Ala	Ala	Phe 185	Arg	Ser	Ala	Leu	Asp 190	Ile	Ile
	Gly	Gln	Gln 195	Leu	Gly	Asn	Gln	Gln 200	Ser	Asp	Ala	Gly	Ser 205	Leu	Ala	Gly
5	Thr	Gly 210	Gly	Gly	Leu	Gly	Thr 215	Pro	Ser	Ser	Phe	Ser 220	Asn	Asn	Ser	Ser
	Val 225	Met	Gly	Asp	Pro	Leu 230	Ile	Asp	Ala	Asn	Thr 235	Gly	Pro	Gly	Asp	Ser 240
10	Gly	Asn	Thr	Arg	Gly 245	Glu	Ala	Gly	Gln	Leu 250	Ile	Gly	Glu	Leu	Ile 255	Asp
	Arg	Gly	Leu	Gln 260	Ser	Val	Leu	Ala	Gly 265	Gly	Gly	Leu	Gly	Thr 270	Pro	Val
	Asn	Thr	Pro 275	Gln	Thr	Gly	Thr	Ser 280	Ala	Asn	Gly	Gly	Gln 285	Ser	Ala	Gln
15	Asp	Leu 290	Asp	Gln	Leu	Leu	Gly 295	Gly	Leu	Leu	Leu	Lys 300	Gly	Leu	Glu	Ala
	Thr 305	Leu	Lys	Asp	Ala	Gly 310	Gln	Thr	Gly	Thr	Asp 315	Val	Gln	Ser	Ser	Ala 320
20	Ala	Gln	Ile	Ala	Thr 325	Leu	Leu	Val	Ser	Thr 330	Leu	Leu	Gln	Gly	Thr 335	Arg
e e e e e e e e e e e e e e e e e e e	Asn	Gln	Ala	Ala 340												

This hypersensitive response elicitor protein or polypeptide has a molecular weight of 34-35 kDa. It is rich in glycine (about 13.5%) and lacks cysteine and tyrosine. Further information about the hypersensitive response elicitor derived from Pseudomonas syringae is found in He, S. Y., et al., "Pseudomonas syringae pv. syringae Harpin_{Pss}: a Protein that is Secreted via the Hrp Pathway and Elicits the Hypersensitive Response in Plants," Cell 73:1255-1266 (1993), which is hereby incorporated by reference in its entirety. The DNA molecule encoding this 30 hypersensitive response elicitor from Pseudomonas syringae has a nucleotide sequence corresponding to SEQ. ID. No. 8 as follows:

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	atgcagagtc	tcagtcttaa	cagcagctcg	ctgcaaaccc	cggcaatggc	ccttgtcctg	60
35					aggcgcttca		120
					acgacagctc		180
					gcggcggtat		240
					acaacttcgg		300
	_				aggtgctcaa		360
40					ggacaagctt		420
10						acagtttccc	480

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aagccggact	cgggctcctg	ggtgaacgaa	ctcaaggaag	acaacttcct	tgatggcgac	540
gaaacggctg	cgttccgttc	ggcactcgac	atcattggcc	agcaactggg	taatcagcag	600
agtgacgctg	gcagtctggc	agggacgggt	ggaggtctgg	gcactccgag	cagtttttcc	660
aacaactcgt	ccgtgatggg	tgatccgctg	atcgacgcca	ataccggtcc	cggtgacagc	720
ggcaataccc	gtggtgaagc	ggggcaactg	atcggcgagc	ttatcgaccg	tggcctgcaa	780
tcggtattgg	ccggtggtgg	actgggcaca	cccgtaaaca	ccccgcagac	cggtacgtcg	840
gcgaatggcg	gacagtccgc	tcaggatctt	gatcagttgc	tgggcggctt	gctgctcaag	900
ggcctggagg	caacgctcaa	ggatgccggg	caaacaggca	ccgacgtgca	gtcgagcgct	960
gcgcaaatcg	ccaccttgct	ggtcagtacg	ctgctgcaag	gcacccgcaa	tcaggctgca	1020
gcctga						1026

The above nucleotide and amino acid sequences are disclosed and further described in U.S. Patent No. 5,708,139 to Collmer et al. and U.S. Patent No. 5,776,889 to Wei et al., which are hereby incorporated by reference in their entirety.

Another hypersensitive response elicitor protein or polypeptide derived from *Pseudomonas syringae* has an amino acid sequence corresponding to SEQ. ID. No. 9 as follows:

Met Ser Ile Gly Ile Thr Pro Arg Pro Gln Gln Thr Thr Pro Leu 20 Asp Phe Ser Ala Leu Ser Gly Lys Ser Pro Gln Pro Asn Thr Phe Gly Glu Gln Asn Thr Gln Gln Ala Ile Asp Pro Ser Ala Leu Leu Phe Gly 25 Ser Asp Thr Gln Lys Asp Val Asn Phe Gly Thr Pro Asp Ser Thr Val Gln Asn Pro Gln Asp Ala Ser Lys Pro Asn Asp Ser Gln Ser Asn Ile Ala Lys Leu Ile Ser Ala Leu Ile Met Ser Leu Leu Gln Met Leu Thr 30 Asn Ser Asn Lys Lys Gln Asp Thr Asn Gln Glu Gln Pro Asp Ser Gln 105 Ala Pro Phe Gln Asn Asn Gly Gly Leu Gly Thr Pro Ser Ala Asp Ser 35 Gly Gly Gly Thr Pro Asp Ala Thr Gly Gly Gly Gly Asp Thr Pro Ser Ala Thr Gly Gly Gly Gly Asp Thr Pro Thr Ala Thr Gly 155 Gly Gly Gly Ser Gly Gly Gly Thr Pro Thr Ala Thr Gly Gly Gly 40 165 Ser Gly Gly Thr Pro Thr Ala Thr Gly Gly Gly Gly Gly Val Thr 185

	Pro	Gln	Ile 195	Thr	Pro	Gln	Leu	Ala 200	Asn	Pro	Asn	Arg	Thr 205	Ser	Gly	Thr
	Gly	Ser 210	Val	Ser	Asp	Thr	Ala 215	Gly	Ser	Thr	Glu	Gln 220	Ala	Gly	Lys	Ile
5	Asn 225	Val	Val	Lys	Asp	Thr 230	Ile	Lys	Val	Gly	Ala 235	Gly	Glu	Val	Phe	Asp 240
	Gly	His	Gly	Ala	Thr 245	Phe	Thr	Ala	Asp	Lys 250	Ser	Met	Gly	Asn	Gly 255	Asp
10	Gln	Gly	Glu	Asn 260	Gln	Lys	Pro	Met	Phe 265	Glu	Leu	Ala	Glu	Gly 270	Ala	Thr
	Leu	Lys	Asn 275	Val	Asn	Leu	Gly	Glu 280	Asn	Glu	Val	Asp	Gly 285	Ile	His	Val
	Lys	Ala 290	Lys	Asn	Ala	Gln	Glu 295	Val	Thr	Ile	Asp	Asn 300	Val	His	Ala	Gln
15	Asn 305	Val	Gly	Glu	Asp	Leu 310	Ile	Thr	Val	Lys	Gly 315	Glu	Gly	Gly	Ala	Ala 320
	Val	Thr	Asn	Leu	Asn 325	Ile	Lys	Asn	Ser	Ser 330	Ala	Lys	Gly	Ala	Asp 335	Asp
20	Lys	Val	Val	Gln 340	Leu	Asn	Ala	Asn	Thr 345	His	Leu	Lys	Ile	Asp 350	Asn	Phe
	Lys	Ala	Asp 355	Asp	Phe	Gly	Thr	Met 360	Val	Arg	Thr	Asn	Gly 365	Gly	Lys	Gln
	Phe	Asp 370	Asp	Met	Ser	Ile	Glu 375	Leu	Asn	Gly	Ile	Glu 380	Ala	Asn	His	Gly
25	Lys 385	Phe	Ala	Leu	Val	Lys 390	Ser	Asp	Ser	Asp	Asp 395	Leu	Lys	Leu	Ala	Thr 400
	Gly	Asn	Ile	Ala	Met 405	Thr	Asp	Val	Lys	His 410	Ala	Tyr	Asp	Lys	Thr 415	Gln
30	Ala	Ser	Thr	Gln 420	His	Thr	Glu	Leu								

This protein or polypeptide is acidic, glycine-rich, lacks cysteine, and is deficient in aromatic amino acids. The DNA molecule encoding this hypersensitive response elicitor from *Pseudomonas syringae* has a nucleotide sequence corresponding to SEQ. ID. No. 10 as follows:

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tccacttcgc tgattttgaa attggcagat tcatagaaac gttcaggtgt ggaaatcagg 60 ctgagtgcgc agatttcgtt gataagggtg tggtactggt cattgttggt catttcaagg 120 cctctgagtg cggtgcggag caataccagt cttcctgctg gcgtgtgcac actgagtcgc 180 aggcataggc atttcagttc cttgcgttgg ttgggcatat aaaaaaagga acttttaaaa 240 acagtgcaat gagatgccgg caaaacggga accggtcgct gcgctttgcc actcacttcg 300 agcaagetea acceeaaaca tecacateee tategaacgg acagegatae ggeeacttge 360 tctggtaaac cctggagctg gcgtcggtcc aattgcccac ttagcgaggt aacgcagcat 420 gagcatcggc atcacaccc ggccgcaaca gaccaccacg ccactcgatt tttcggcgct 480

		aagcggcaag	agtcctcaac	caaacacgtt	cggcgagcag	aacactcagc	aagcgatcga	540
		cccgagtgca	ctgttgttcg	gcagcgacac	acagaaagac	gtcaacttcg	gcacgcccga	600
		cagcaccgtc	cagaatccgc	aggacgccag	caagcccaac	gacagccagt	ccaacatcgc	660
,		taaattgatc	agtgcattga	tcatgtcgtt	gctgcagatg	ctcaccaact	ccaataaaaa	720
	5	gcaggacacc	aatcaggaac	agcctgatag	ccaggctcct	ttccagaaca	acggcgggct	780
		cggtacaccg	tcggccgata	gcgggggcgg	cggtacaccg	gatgcgacag	gtggcggcgg	840
		cggtgatacg	ccaagcgcaa	caggcggtgg	cggcggtgat	actccgaccg	caacaggcgg	900
		tggcggcagc	ggtggcggcg	gcacacccac	tgcaacaggt	ggcggcagcg	gtggcacacc	960
		cactgcaaca	ggcggtggcg	agggtggcgt	aacaccgcaa	atcactccgc	agttggccaa	1020
	10	ccctaaccgt	acctcaggta	ctggctcggt	gtcggacacc	gcaggttcta	ccgagcaagc	1080
		cggcaagatc	aatgtggtga	aagacaccat	caaggtcggc	gctggcgaag	tctttgacgg	1140
		ccacggcgca	accttcactg	ccgacaaatc	tatgggtaac	ggagaccagg	gcgaaaatca	1200
		gaagcccatg	ttcgagctgg	ctgaaggcgc	tacgttgaag	aatgtgaacc	tgggtgagaa	1260
		cgaggtcgat	ggcatccacg	tgaaagccaa	aaacgctcag	gaagtcacca	ttgacaacgt	1320
	Ī <i>5</i>	gcatgcccag	aacgtcggtg	aagacctgat	tacggtcaaa	ggcgagggag	gcgcagcggt	1380
		cactaatctg	aacatcaaga	acagcagtgc	caaaggtgca	gacgacaagg	ttgtccagct	1440
		caacgccaac	actcacttga	aaatcgacaa	cttcaaggcc	gacgatttcg	gcacgatggt	1500
		tcgcaccaac	ggtggcaagc	agtttgatga	catgagcatc	gagctgaacg	gcatcgaagc	1560
		taaccacggc	aagttcgccc	tggtgaaaag	cgacagtgac	gatctgaagc	tggcaacggg	1620
2	20	caacatcgcc	atgaccgacg	tcaaacacgc	ctacgataaa	acccaggcat	cgacccaaca	1680
		caccgagctt	tgaatccaga	caagtagctt	gaaaaaaggg	ggtggactc		1729

The above nucleotide and amino acid sequences are disclosed and further described in U.S. Patent Application Serial No. 09/120,817 to Collmer et al., which is hereby incorporated by reference in its entirety.

A hypersensitive response elicitor protein or polypeptide derived from *Pseudomonas solanacearum* has an amino acid sequence corresponding to SEQ. ID. No. 11 as follows:

30	Met 1	Ser	Val	Gly	Asn 5	Ile	Gln	Ser	Pro	Ser 10	Asn	Leu	Pro	Gly	Leu 15	Gln
	Asn	Leu	Asn	Leu 20	Asn	Thr	Asn	Thr	Asn 25	Ser	Gln	Gln	Ser	Gly 30	Gln	Ser
	Val	Gln	Asp 35	Leu	Ile	Lys	Gln	Val 40	Glu	Lys	Asp	Ile	Leu 45	Asn	Ile	Ile
35	Ala	Ala 50	Leu	Val	Gln	Lys	Ala 55	Ala	Gln	Ser	Ala	Gly 60	Gly	Asn	Thr	Gly
	Asn 65	Thr	Gly	Asn	Ala	Pro 70	Ala	Lys	Asp	Gly	Asn 75	Ala	Asn	Ala	Gly	Ala 80
40	Asn	Asp	Pro	Ser	Lys 85	Asn	Asp	Pro	Ser	Lys 90	Ser	Gln	Ala	Pro	Gln 95	Ser

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	Ala	Asn		Thr 100	Gly	Asn	Val	Asp	Asp 105	Ala	Asn	Asn	Gln	Asp 110	Pro	Met
	Gln	Ala	Leu 115	Met	Gln	Leu	Leu	Glu 120	Asp	Leu	Val	Lys	Leu 125	Leu	Lys	Ala
5	Ala	Leu 130	His	Met	Gln	Gln	Pro 135	Gly	Gly	Asn	Asp	Lys 140	Gly	Asn	Gly	Val
	Gly 145	Gly	Ala	Asn	Gly	Ala 150	Lys	Gly	Ala	Gly	Gly 155	Gln	Gly	Gly	Leu	Ala 160
10	Glu	Ala	Leu	Gln	Glu 165	Ile	Glu	Gln	Ile	Leu 170	Ala	Gln	Leu	Gly	Gly 175	Gly
20	Gly	Ala	Gly	Ala 180	Gly	Gly	Ala	Gly	Gly 185	Gly	Val	Gly	Gly	Ala 190	Gly	Gly
	Ala	Asp	Gly 195	Gly	Ser	Gly	Ala	Gly 200	Gly	Ala	Gly	Gly	Ala 205	Asn	Gly	Ala
15	Asp	Gly 210	Gly	Asn	Gly	Val	Asn 215	Gly	Asn	Gln	Ala	Asn 220	Gly	Pro	Gln	Asn
	Ala 225	Gly	Asp	Val	Asn	Gly 230	Ala	Asn	Gly	Ala	Asp 235	Asp	Gly	Ser	Glu	Asp 240
20	Gln	Gly	Gly	Leu	Thr 245		Val	Leu	Gln	Lys 250	Leu	Met	Lys	Ile	Leu 255	Asn
	Ala	Leu	Val	Gln 260		Met	Gln	Gln	Gly 265	Gly	Leu	Gly	Gly	Gly 270	Asn	Gln
	Ala	Gln	Gly 275		Ser	Lys	Gly	Ala 280	Gly	Asn	Ala	Ser	285	Ala	Ser	Gly
25		290					295	•				300	,			Ser
	Gly 305		Asn	Asn	Leu	Glr 310	Ser	Glr	ıle	e Met	315	Val	. Val	. Lys	Glu	320
30	Val	Gln	Ile	e Leu	Glr 325		Met	. Lev	a Ala	a Ala 330	a Glr	n Asr	ı Gly	/ Gly	335	Gln
	Gln	Ser	Thr	Ser 340		Glr	n Pro	Met	:							
		_			1.	41 1-	1		-:+:		once	alicit	or nr	otein	OT	

Further information regarding this hypersensitive response elicitor protein or polypeptide derived from *Pseudomonas solanacearum* is set forth in Arlat, M., et al., "PopA1, a Protein which Induces a Hypersensitive-like Response in Specific Petunia Genotypes, is Secreted via the Hrp Pathway of *Pseudomonas solanacearum*," <u>EMBO J.</u> 13:543-533 (1994), which is hereby incorporated by reference in its entirety. It is encoded by a DNA molecule from *Pseudomonas solanacearum* having a nucleotide sequence corresponding SEQ. ID. No. 12 as follows:

atgtcagtcg gaaacatcca gagcccgtcg aacctcccgg gtctgcagaa cctgaacctc 60
aacaccaaca ccaacagcca gcaatcgggc cagtccgtgc aagacctgat caagcaggtc 120
gagaaggaca tcctcaacat catcgcagcc ctcgtgcaga aggccgcaca gtcggcgggc 180

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ggcaacaccg	gtaacaccgg	caacgcgccg	gcgaaggacg	gcaatgccaa	cgcgggcgcc	240
aacgacccga	gcaagaacga	cccgagcaag	agccaggctc	cgcagtcggc	caacaagacc	300
ggcaacgtcg	acgacgccaa	caaccaggat	ccgatgcaag	cgctgatgca	gctgctggaa	360
gacctggtga	agctgctgaa	ggcggccctg	cacatgcagc	agcccggcgg	caatgacaag	420
ggcaacggcg	tgggcggtgc	caacggcgcc	aagggtgccg	gcggccaggg	cggcctggcc	480
gaagcgctgc	aggagatcga	gcagatcctc	gcccagctcg	gcggcggcgg	tgctggcgcc	540
ggcggcgcgg	gtggcggtgt	cggcggtgct	ggtggcgcgg	atggcggctc	cggtgcgggt	600
ggcgcaggcg	gtgcgaacgg	cgccgacggc	ggcaatggcg	tgaacggcaa	ccaggcgaac	660
ggcccgcaga	acgcaggcga	tgtcaacggt	gccaacggcg	cggatgacgg	cagcgaagac	720
cagggcggcc	tcaccggcgt	gctgcaaaag	ctgatgaaga	tcctgaacgc	gctggtgcag	780
atgatgcagc	aaggcggcct	cggcggcggc	aaccaggcgc	agggcggctc	gaagggtgcc	840
ggcaacgcct	cgccggcttc	cggcgcgaac	ccgggcgcga	accagecegg	ttcggcggat	900
gatcaatcgt	ccggccagaa	caatctgcaa	tcccagatca	tggatgtggt	gaaggaggtc	960
gtccagatcc	tgcagcagat	gctggcggcg	cagaacggcg	gcagccagca	gtccacctcg	1020
acgcagccga	tgtaa					1035

The above nucleotide and amino acid sequences are disclosed and further described in U.S. Patent No. 5,776,889 to Wei et al., which is hereby incorporated by reference in its entirety.

Other embodiments of the present invention include, but are not limited to, use of hypersensitive response elicitor proteins or polypeptides derived from Erwinia carotovora and Erwinia stewartii. Isolation of an Erwinia carotovora hypersensitive response elicitor protein or polypeptide is described in Cui, et al., "The RsmA Mutants of Erwinia carotovora subsp. carotovora Strain Ecc71 Overexpress hrpN_{Ecc} and Elicit a Hypersensitive Reaction-like Response in Tobacco Leaves," MPMI, 9(7):565-73 (1996), which is hereby incorporated by reference in its entirety. A hypersensitive response elicitor protein or polypeptide of Erwinia stewartii is set forth in Ahmad, et al., "Harpin is Not Necessary for the Pathogenicity of Erwinia stewartii on Maize," 8th Int'l. Cong. Molec. Plant-Microbe Interact., July 14-19, 1996 and Ahmad, et al., "Harpin is Not Necessary for the Pathogenicity of Erwinia stewartii on Maize," Ann. Mtg. Am. Phytopath. Soc., July 27-31, 1996, which are hereby incorporated by reference in their entirety.

Hypersensitive response elicitor proteins or polypeptides from various *Phytophthora* species are described in Kaman, et al., "Extracellular Protein Elicitors from Phytophthora: Most Specificity and Induction of Resistance to Bacterial and Fungal Phytopathogens," Molec. Plant-Microbe Interact., 6(1):15-25 (1993); Ricci, et

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al., "Structure and Activity of Proteins from Pathogenic Fungi Phytophthora Eliciting Necrosis and Acquired Resistance in Tobacco," <u>Eur. J. Biochem.</u>, 183:555-63 (1989); Ricci, et al., "Differential Production of Parasiticein, and Elicitor of Necrosis and Resistance in Tobacco, by Isolates of Phytophthora parasitica," <u>Plant Path.</u> 41:298-307 (1992); Baillreul, et al., "A New Elicitor of the Hypersensitive Response in Tobacco: A Fungal Glycoprotein Elicits Cell Death, Expression of Defense Genes, Production of Salicylic Acid, and Induction of Systemic Acquired Resistance," <u>Plant J.</u>, 8(4):551-60 (1995), and Bonnet, et al., "Acquired Resistance Triggered by Elicitors in Tobacco and Other Plants," <u>Eur. J. Plant Path.</u>, 102:181-92 (1996), which are hereby incorporated by reference in their entirety.

Another hypersensitive response elicitor protein or polypeptide which can be used in accordance with the present invention is derived from *Clavibacter michiganensis* subsp. sepedonicus and is described in U.S. Patent Application Serial No. 09/136,625, which is hereby incorporated by reference in its entirety.

Fragments of the above hypersensitive response elicitor proteins or polypeptides as well as fragments of full length elicitors from other pathogens can also be used according to the present invention.

Suitable fragments can be produced by several means. Subclones of the gene encoding a known elicitor protein can be produced using conventional molecular genetic manipulation for subcloning gene fragments, such as described by Sambrook et al., Molecular Cloning: A Laboratory Manual, Cold Springs Laboratory, Cold Springs Harbor, New York (1989), and Ausubel et al. (ed.), Current Protocols in Molecular Biology, John Wiley & Sons (New York, NY) (1999 and preceding editions), which are hereby incorporated by reference in their entirety. The subclones then are expressed *in vitro* or *in vivo* in bacterial cells to yield a smaller protein or polypeptide that can be tested for elicitor activity, e.g., using procedures set forth in Wei, Z-M., et al., Science 257: 85-88 (1992), which is hereby incorporated by reference in its entirety.

In another approach, based on knowledge of the primary structure of the protein, fragments of the elicitor protein gene may be synthesized using the PCR technique together with specific sets of primers chosen to represent particular portions of the protein. Erlich, H.A., et al., "Recent Advances in the Polymerase Chain Reaction," Science 252:1643-51 (1991), which is hereby incorporated by reference in

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its entirety. These can then be cloned into an appropriate vector for expression of a truncated protein or polypeptide from bacterial cells as described above.

As an alternative, fragments of an elicitor protein can be produced by digestion of a full-length elicitor protein with proteolytic enzymes like chymotrypsin or *Staphylococcus* proteinase A, or trypsin. Different proteolytic enzymes are likely to cleave elicitor proteins at different sites based on the amino acid sequence of the elicitor protein. Some of the fragments that result from proteolysis may be active elicitors of resistance.

Chemical synthesis can also be used to make suitable fragments. Such a synthesis is carried out using known amino acid sequences for the elicitor being produced. Alternatively, subjecting a full length elicitor to high temperatures and pressures-will-produce-fragments. These fragments can then be separated by conventional procedures (e.g., chromatography, SDS-PAGE).

An example of suitable fragments of a hypersensitive response elicitor which elicit a hypersensitive response are fragments of the *Erwinia amylovora* hypersensitive response elicitor protein or polypeptide of SEQ. ID. No. 3. The fragments can be a C-terminal fragment of the amino acid sequence of SEQ. ID. No. 3, an N-terminal fragment of the amino acid sequence of SEQ. ID. No. 3, or an internal fragment of the amino acid sequence of SEQ. ID. No. 3. The C-terminal fragment of the amino acid sequence of SEQ. ID. No. 3 can span amino acids 105 and 403 of SEQ. ID. No. 3. The N-terminal fragment of the amino acid sequence of SEQ. ID. No. 3 can span the following amino acids of SEQ. ID. No. 3: 1 and 98, 1 and 104, 1 and 122, 1 and 168, 1 and 218, 1 and 266, 1 and 342, 1 and 321, and 1 and 372. The internal fragment of the amino acid sequence of SEQ. ID. No. 3 can span the following amino acids of SEQ. ID. No. 3: 76 and 209, 105 and 209, 99 and 209, 137 and 204, 137 and 200, 109 and 204, 109 and 200, 137 and 180, and 105 and 180. DNA molecules encoding these fragments can also be utilized in the chimeric gene of the present invention.

Variants may also (or alternatively) be modified by, for example, the deletion or addition of amino acids that have minimal influence on the properties, secondary structure and hydropathic nature of the polypeptide. For example, a polypeptide may be conjugated to a signal (or leader) sequence at the N-terminal end of the protein which co-translationally or post-translationally directs transfer of the

protein. The polypeptide may also be conjugated to a linker or other sequence for ease of synthesis, purification, or identification of the polypeptide.

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The hypersensitive response elicitor proteins or polypeptides used in accordance with the present invention are preferably produced in purified form (preferably at least about 80%, more preferably 90%, pure) by conventional techniques. Typically, the protein or polypeptide of the present invention is secreted into the growth medium of recombinant host cells (discussed *infra*). Alternatively, the protein or polypeptide of the present invention is produced but not secreted into growth medium. In such cases, to isolate the protein, the host cell (e.g., *E. coli*) carrying a recombinant plasmid is propagated, lysed by sonication, heat, or chemical treatment, and the homogenate is centrifuged to remove bacterial debris. The supernatant is then subjected to sequential ammonium sulfate precipitation. The fraction containing the hypersensitive response elicitor protein or polypeptide of interest is subjected to gel filtration in an appropriately sized dextran or polyacrylamide column to separate the proteins. If necessary, the protein fraction may be further purified by HPLC.

Other hypersensitive response elicitors can be readily identified by isolating putative protein or polypeptide candidates and testing them for elicitor activity as described, for example, in Wei, Z-M., et al., "Harpin, Elicitor of the Hypersensitive Response Produced by the Plant Pathogen *Erwinia amylovora*," Science 257:85-88 (1992), which is hereby incorporated by reference in its entirety. Cell-free preparations from culture supernatants can be tested for elicitor activity (i.e., local necrosis) by using them to infiltrate appropriate plant tissues. Once identified, DNA molecules encoding a hypersensitive response elicitor can be isolated using standard techniques known to those skilled in the art.

DNA molecules encoding other hypersensitive response elicitor proteins or polypeptides can also be identified by determining whether such DNA molecules hybridizes under stringent conditions to a DNA molecule having the nucleotide sequence of SEQ. ID. Nos. 2, 4, 6, 8, 10, or 12. An example of suitable stringency conditions is when hybridization is carried out at a temperature of about 37°C using a hybridization medium that includes 0.9M sodium citrate ("SSC") buffer, followed by washing with 0.2x SSC buffer at 37°C. Higher stringency can readily be attained by increasing the temperature for either hybridization or washing conditions

or increasing the sodium concentration of the hybridization or wash medium. Nonspecific binding may also be controlled using any one of a number of known techniques such as, for example, blocking the membrane with protein-containing solutions, addition of heterologous RNA, DNA, and SDS to the hybridization buffer, and treatment with RNase. Wash conditions are typically performed at or below stringency. Exemplary high stringency conditions include carrying out hybridization at a temperature of about 42°C to about 65°C for up to about 20 hours in a hybridization medium containing 1M NaCl, 50 mM Tris-HCl, pH 7.4, 10 mM EDTA, 0.1% sodium dodecyl sulfate (SDS), 0.2% ficoll, 0.2% polyvinylpyrrolidone, 0.2% bovine serum albumin, and 50 µg/ml *E. coli* DNA, followed by washing carried out at

The DNA molecule encoding the hypersensitive response elicitor polypeptide or protein can be incorporated in cells using conventional recombinant DNA technology. Generally, this involves inserting the DNA molecule into an expression system to which the DNA molecule is heterologous (i.e. not normally present). The heterologous DNA molecule is inserted into the expression system or vector in proper sense orientation and correct reading frame. The vector contains the necessary elements for the transcription and translation of the inserted protein-coding sequences.

between about 42°C to about 65°C in a 0.2x SSC buffer.

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U.S. Patent No. 4,237,224 to Cohen and Boyer, which is hereby incorporated by reference in its entirety, describes the production of expression systems in the form of recombinant plasmids using restriction enzyme cleavage and ligation with DNA ligase. These recombinant plasmids are then introduced by means of transformation and replicated in unicellular cultures including prokaryotic organisms and eukaryotic cells grown in tissue culture.

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Recombinant genes may also be introduced into viruses, such as vaccina virus. Recombinant viruses can be generated by transfection of plasmids into cells infected with virus.

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Suitable vectors include, but are not limited to, the following viral vectors such as lambda vector system gt11, gt WES.tB, Charon 4, and plasmid vectors such as pBR322, pBR325, pACYC177, pACYC1084, pUC8, pUC9, pUC18, pUC19, pLG339, pR290, pKC37, pKC101, SV 40, pBluescript II SK +/- or KS +/- (see "Stratagene Cloning Systems" Catalog (1993) from Stratagene, La Jolla, Calif, which

is hereby incorporated by reference in its entirety), pQE, pIH821, pGEX, pET series (see F.W. Studier et. al., "Use of T7 RNA Polymerase to Direct Expression of Cloned Genes," Gene Expression Technology vol. 185 (1990), which is hereby incorporated by reference in its entirety), and any derivatives thereof. Recombinant molecules can be introduced into cells via transformation, particularly transduction, conjugation, mobilization, or electroporation. The DNA sequences are cloned into the vector using standard cloning procedures in the art, as described by Sambrook et al., Molecular Cloning: A Laboratory Manual, Cold Springs Laboratory, Cold Springs Harbor, New York (1989), which is hereby incorporated by reference in its entirety.

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A variety of host-vector systems may be utilized to express the proteinencoding sequence(s). Primarily, the vector system must be compatible with the host cell used. Host-vector systems include but are not limited to the following: bacteria transformed with bacteriophage DNA, plasmid DNA, or cosmid DNA; microorganisms such as yeast containing yeast vectors; mammalian cell systems infected with virus (e.g., vaccinia virus, adenovirus, etc.); insect cell systems infected with virus (e.g., baculovirus); and plant cells infected by bacteria. The expression elements of these vectors vary in their strength and specificities. Depending upon the host-vector system utilized, any one of a number of suitable transcription and translation elements can be used.

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Different genetic signals and processing events control many levels of gene expression (e.g., DNA transcription and messenger RNA (mRNA) translation).

Transcription of DNA is dependent upon the presence of a promoter which is a DNA sequence that directs the binding of RNA polymerase and thereby promotes mRNA synthesis. The DNA sequences of eukaryotic promoters differ from those of prokaryotic promoters. Furthermore, eukaryotic promoters and accompanying genetic signals may not be recognized in or may not function in a prokaryotic system, and, further, prokaryotic promoters are not recognized and do not function in eukaryotic cells.

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Similarly, translation of mRNA in prokaryotes depends upon the presence of the proper prokaryotic signals which differ from those of eukaryotes. Efficient translation of mRNA in prokaryotes requires a ribosome binding site called the Shine-Dalgarno ("SD") sequence on the mRNA. This sequence is a short nucleotide sequence of mRNA that is located before the start codon, usually AUG,

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which encodes the amino-terminal methionine of the protein. The SD sequences are complementary to the 3'-end of the 16S rRNA (ribosomal RNA) and probably promote binding of mRNA to ribosomes by duplexing with the rRNA to allow correct positioning of the ribosome. For a review on maximizing gene expression, see Roberts and Lauer, Methods in Enzymology, 68:473 (1979), which is hereby incorporated by reference in its entirety.

Promoters vary in their "strength" (i.e. their ability to promote transcription). For the purposes of expressing a cloned gene, it is desirable to use strong promoters in order to obtain a high level of transcription and, hence, expression of the gene. Depending upon the host cell system utilized, any one of a number of suitable promoters may be used. For instance, when cloning in *E. coli*, its bacteriophages, or plasmids, promoters such as the T7 phage promoter, *lac* promoter, *trp* promoter, *rec*A promoter, ribosomal RNA promoter, the P_R and P_L promoters of coliphage lambda and others, including but not limited, to *lac*UV5, *omp*F, *bla*, *lpp*, and the like, may be used to direct high levels of transcription of adjacent DNA segments. Additionally, a hybrid *trp-lac*UV5 (*tac*) promoter or other *E. coli* promoters produced by recombinant DNA or other synthetic DNA techniques may be used to provide for transcription of the inserted gene.

Bacterial host cell strains and expression vectors may be chosen which inhibit the action of the promoter unless specifically induced. In certain operations, the addition of specific inducers is necessary for efficient transcription of the inserted DNA. For example, the *lac* operon is induced by the addition of lactose or IPTG (isopropylthio-beta-D-galactoside). A variety of other operons, such as *trp*, *pro*, etc., are under different controls.

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Specific initiation signals are also required for efficient gene transcription and translation in prokaryotic cells. These transcription and translation initiation signals may vary in "strength" as measured by the quantity of gene specific messenger RNA and protein synthesized, respectively. The DNA expression vector, which contains a promoter, may also contain any combination of various "strong" transcription and/or translation initiation signals. For instance, efficient translation in *E. coli* requires an SD sequence about 7-9 bases 5' to the initiation codon ("ATG") to provide a ribosome binding site. Thus, any SD-ATG combination that can be utilized by host cell ribosomes may be employed. Such combinations include but are not

limited to the SD-ATG combination from the *cro* gene or the *N* gene of coliphage lambda, or from the *E. coli* tryptophan E, D, C, B or A genes. Additionally, any SD-ATG combination produced by recombinant DNA or other techniques involving incorporation of synthetic nucleotides may be used.

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Once the isolated DNA molecule encoding the hypersensitive response elicitor polypeptide or protein has been cloned into an expression system, it is ready to be incorporated into a host cell. Such incorporation can be carried out by the various forms of transformation noted above, depending upon the vector/host cell system. Suitable host cells include, but are not limited to, bacteria, virus, yeast, mammalian cells, insect, plant, and the like.

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Because it is desirable for recombinant host cells to secrete the hypersensitive response elicitor protein or polypeptide, it is preferable that the host cell also be transformed with a type III secretion system in accordance with Ham et al., "A Cloned *Erwinia chrysanthemi* Hrp (Type III Protein Secretion) System Functions in *Escherichia coli* to Deliver *Pseudomonas syringae* Avr Signals to Plant Cells and Secrete Avr Proteins in Culture," <u>Microbiol.</u> 95:10206-10211 (1998), which is hereby incorporated by reference in its entirety.

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Isolation of the hypersensitive response elicitor protein or polypeptide from the host cell or growth medium can be carried out as described above.

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The methods of the present invention can be performed by treating the fruit or vegetable either prior to or after harvest of the fruit or vegetable.

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Suitable preharvest application methods include, without limitation, high or low pressure spraying of the entire plant and fruits. Suitable postharvest application methods include, without limitation, low or high pressure spraying, coating, or immersion. Other suitable application procedures (both preharvest and postharvest) can be envisioned by those skilled in the art provided they are able to effect contact of the hypersensitive response elicitor polypeptide or protein with the fruit or vegetable. Once treated, the fruits or vegetables can be handled, packed, shipped, and processed using conventional procedures to deliver the produce to processing plants or end-consumers.

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The hypersensitive response elicitor polypeptide or protein can be applied to fruits or vegetables in accordance with the present invention alone or in a mixture with other materials. Alternatively, the hypersensitive response elicitor

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polypeptide or protein can be applied separately to fruits or vegetables with other materials being applied at different times.

A composition suitable for treating fruits or vegetables in accordance with the application embodiment of the present invention contains an isolated hypersensitive response elicitor polypeptide or protein in a carrier. Suitable carriers include water, aqueous solutions, slurries, or dry powders. The composition preferably contains greater than about 500 nM hypersensitive response elicitor polypeptide or protein, although greater or lesser amounts of the hypersensitive response elicitor polypeptide or protein depending on the rate of composition application and efficacy of different hypersensitive response elicitor proteins or polypeptides.

Although not required, this composition may contain additional additives including fertilizer, insecticide, fungicide, nematacide, and mixtures thereof. Suitable fertilizers include (NH₄)₂NO₃. An example of a suitable insecticide is Malathion. Useful fungicides include Captan.

Other suitable additives include buffering agents, wetting agents, coating agents, and ripening agents. These materials can be used either to facilitate the process of the present invention or to provide additive benefits to inhibit postharvest disease and desiccation.

As indicated above, one embodiment of the present invention involves treating fruits or vegetables with an isolated hypersensitive response elicitor protein or polypeptide. The hypersensitive response elicitor protein or polypeptide can be isolated from its natural source (e.g., *Erwinia amylovora, Pseudomonas syringae*, etc.) or from recombinant source transformed with a DNA molecule encoding the protein or polypeptide.

Another aspect of the present invention relates to a DNA construct as well as host cells, expression systems, and transgenic plants which contain the heterologous DNA construct.

The DNA construct includes a DNA molecule encoding a hypersensitive response elicitor protein or polypeptide, a plant-expressible promoter operably coupled 5' to the DNA molecule and which is effective to transcribe the DNA molecule in fruit or vegetable tissue, and a 3' regulatory region operably coupled to the DNA molecule. Expression of the DNA molecule in fruit or vegetable

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tissue imparts to a fruit or vegetable resistance against postharvest disease or desiccation.

Expression of such heterologous DNA molecules requires a suitable promoter which is operable in plant tissues. In some embodiments of the present invention, it may be desirable for the heterologous DNA molecule to be expressed in many, if not all, tissues. Such promoters yield constitutive expression of coding sequences under their regulatory control. Exemplary constitutive promoters include, without limitation, the nopaline synthase promoter (Fraley et al., Proc. Natl. Acad. Sci. USA 80:4803-4807 (1983), which is hereby incorporated by reference in its entirety) and the cauliflower mosaic virus 35S promoter (O'Dell et al., "Identification of DNA Sequences Required for Activity of the Cauliflower Mosaic Virus 35S Promoter," Nature, 313(6005):810-812 (1985), which is hereby incorporated by reference in its entirety).

While constitutive expression is generally suitable for expression of the DNA molecule, it should be apparent to those of skill in the art that temporally or tissue regulated expression may also be desirable, in which case any regulated promoter can be selected to achieve the desired expression. Typically, the temporally or tissue regulated promoters will be used in connection with the DNA molecule that are expressed at only certain stages of development or only in certain tissues.

In another embodiment of the present invention, expression of the heterologous DNA molecule is directed in a tissue-specific manner or environmentally-regulated manner (i.e., inducible promoters). Tissue-specific promoters under developmental control include promoters that initiate transcription only in certain tissues.

For example, the E4 and E8 promoters of tomato have been used to direct fruit-specific expression of a heterologous DNA sequence in transgenic tomato plants (Cordes et al., <u>Plant Cell</u> 1:1025-1034 (1989); Deikman et al., <u>EMBO J.</u> 7:3315-3320 (1988); and Della Penna et al., <u>Proc. Natl. Acad. Sci. USA</u> 83:6420-6424 (1986), which are hereby incorporated by reference in their entirety). Another fruit-specific promoter is the PG promoter (Bird et al., <u>Plant Molec. Biol.</u> 11:651-662 (1988), which is hereby incorporated by reference in its entirety). Another tissue-specific promoter is the AP2 promoter from the ovule-specific BEL1 gene promoter

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described in Reiser et al., <u>Cell</u> 83:735-742 (1995), which is hereby incorporated by reference in its entirety.

Promoters useful for expression in seed tissues include, without limitation, the promoters from genes encoding seed storage proteins, such as napin, cruciferin, phaseolin, and the like (see U.S. Patent No. 5,420,034 to Kridl et al., which is hereby incorporated by reference in its entirety). Other suitable promoters include those from genes encoding embryonic storage proteins.

Promoters useful for expression in leaf tissue include the Rubisco small subunit promoter.

Promoters useful for expression in tubers, particularly potato tubers, include the patatin promoter.

Examples-of-environmental-conditions-that-may-affect-transcription-by inducible promoters include anaerobic conditions, elevated temperature, or the presence of light. In some plants, it may also be desirable to use promoters which are responsive to pathogen infiltration or stress. For example, it may be desirable to limit expression of the protein or polypeptide in response to infection by a particular pathogen of the plant. One example of a pathogen-inducible promoter is the *gst1* promoter from potato, which is described in U.S. Patent Nos. 5,750,874 and 5,723,760 to Strittmayer et al., which are hereby incorporated by reference in their entirety.

Expression of the DNA molecule in isolated plant cells or tissue or whole plants also utilizes appropriate transcription termination and polyadenylation of mRNA. Any 3' regulatory region suitable for use in plant cells or tissue can be operably linked to the first and second DNA molecules. A number of 3' regulatory regions are known to be operable in plants. Exemplary 3' regulatory regions include, without limitation, the nopaline synthase 3' regulatory region (Fraley, et al., "Expression of Bacterial Genes in Plant Cells," Proc. Nat'l. Acad. Sci. USA, 80:4803-4807 (1983), which is hereby incorporated by reference in its entirety) and the cauliflower mosaic virus 3' regulatory region (Odell, et al., "Identification of DNA Sequences Required for Activity of the Cauliflower Mosaic Virus 35S Promoter," Nature, 313(6005):810-812 (1985), which is hereby incorporated by reference in its entirety).

The promoter and a 3' regulatory region can readily be ligated to the DNA molecule using well known molecular cloning techniques described in Sambrook et al., <u>Molecular Cloning: A Laboratory Manual</u>, Second Edition, Cold Spring Harbor Press, NY (1989), which is hereby incorporated by reference in its entirety.

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One approach to transforming plant cells with a DNA molecule of the present invention is particle bombardment (also known as biolistic transformation) of the host cell. This can be accomplished in one of several ways. The first involves propelling inert or biologically active particles at cells. This technique is disclosed in U.S. Patent Nos. 4,945,050, 5,036,006, and 5,100,792, all to Sanford, et al., which are hereby incorporated by reference in their entirety. Generally, this procedure involves propelling inert or biologically active particles at the cells under conditions effective to penetrate the outer surface of the cell and to be incorporated within the interior thereof. When inert particles are utilized, the vector can be introduced into the cell by coating the particles with the vector containing the heterologous DNA. Alternatively, the target cell can be surrounded by the vector so that the vector is carried into the cell by the wake of the particle. Biologically active particles (e.g., dried bacterial cells containing the vector and heterologous DNA) can also be propelled into plant cells. Other variations of particle bombardment, now known or hereafter developed, can also be used.

Another method of introducing the DNA molecule into plant cells is fusion of protoplasts with other entities, either minicells, cells, lysosomes, or other fusible lipid-surfaced bodies that contain the DNA molecule. Fraley, et al., <u>Proc. Natl. Acad. Sci. USA</u>, 79:1859-63 (1982), which is hereby incorporated by reference in its entirety.

The DNA molecule may also be introduced into the plant cells by electroporation. Fromm, et al., <u>Proc. Natl. Acad. Sci. USA</u>, 82:5824 (1985), which is hereby incorporated by reference in its entirety. In this technique, plant protoplasts are electroporated in the presence of plasmids containing the DNA molecule. Electrical impulses of high field strength reversibly permeabilize biomembranes allowing the introduction of the plasmids. Electroporated plant protoplasts reform the cell wall, divide, and regenerate.

Another method of introducing the DNA molecule into plant cells is to infect a plant cell with *Agrobacterium tumefaciens* or *Agrobacterium rhizogenes* previously transformed with the DNA molecule. Under appropriate conditions known in the art, the transformed plant cells are grown to form shoots or roots, and develop further into plants. Generally, this procedure involves inoculating the plant tissue with a suspension of bacteria and incubating the tissue for 48 to 72 hours on regeneration medium without antibiotics at 25-28°C.

Agrobacterium is a representative genus of the Gram-negative family Rhizobiaceae. Its species are responsible for crown gall (A. tumefaciens) and hairy root disease (A. rhizogenes). The plant cells in crown gall tumors and hairy roots are induced to produce amino acid derivatives known as opines, which are catabolized only-by-the-bacteria. The-bacterial-genes-responsible-for-expression of opines are a convenient source of control elements for chimeric expression cassettes. In addition, assaying for the presence of opines can be used to identify transformed tissue.

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Heterologous genetic sequences such as a DNA molecule a hypersensitive response elicitor protein or polypeptide can be introduced into appropriate plant cells by means of the Ti plasmid of A. tumefaciens or the Ri plasmid of A. rhizogenes. The Ti or Ri plasmid is transmitted to plant cells on infection by Agrobacterium and is stably integrated into the plant genome. Schell, J., Science, 237:1176-83 (1987), which is hereby incorporated by reference in its entirety.

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Plant tissue suitable for transformation include leaf tissue, root tissue, meristems, zygotic and somatic embryos, and anthers.

After transformation, the transformed plant cells can be selected and regenerated.

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Preferably, transformed cells are first identified using, e.g., a selection marker simultaneously introduced into the host cells along with the DNA molecule of the present invention. Suitable selection markers include, without limitation, markers coding for antibiotic resistance, such as kanamycin resistance (Fraley, et al., Proc. Natl. Acad. Sci. USA, 80:4803-4807 (1983), which is hereby incorporated by reference in its entirety). A number of antibiotic-resistance markers are known in the art and other are continually being identified. Any known antibiotic-resistance marker can be used to transform and select transformed host cells in accordance with the present invention. Cells or tissues are grown on a selection media containing an

antibiotic, whereby generally only those transformants expressing the antibiotic resistance marker continue to grow.

Once a recombinant plant cell or tissue has been obtained, it is possible to regenerate a full-grown plant therefrom. Thus, another aspect of the present invention relates to a transgenic plant that includes a heterologous DNA molecule encoding a hypersensitive response elicitor protein or polypeptide, wherein the heterologous DNA molecule is under control or a promoter that induces transcription of the DNA molecule fruit or vegetable tissues. Preferably, the DNA molecule is stably inserted into the genome of the transgenic plant of the present invention.

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Plant regeneration from cultured protoplasts is described in Evans, et al., <u>Handbook of Plant Cell Cultures</u>, <u>Vol. 1</u>: (MacMillan Publishing Co., New York, 1983); and Vasil I.R. (ed.), <u>Cell Culture and Somatic Cell Genetics of Plants</u>, Acad. Press, Orlando, Vol. I, 1984, and Vol. III (1986), which are hereby incorporated by reference in their entirety.

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It is known that practically all plants can be regenerated from cultured cells or tissues, including both monocots and dicots.

Means for regeneration vary from species to species of plants, but generally a suspension of transformed protoplasts or a petri plate containing transformed explants is first provided. Callus tissue is formed and shoots may be induced from callus and subsequently rooted. Alternatively, embryo formation can be induced in the callus tissue. These embryos germinate as natural embryos to form plants. The culture media will generally contain various amino acids and hormones, such as auxin and cytokinins. It is also advantageous to add glutamic acid and proline to the medium, especially for such species as corn and alfalfa. Efficient regeneration will depend on the medium, on the genotype, and on the history of the culture. If these three variables are controlled, then regeneration is usually reproducible and repeatable.

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After the DNA molecule encoding the hypersensitive response elicitor protein or polypeptide is stably incorporated in transgenic plants, it can be transferred to other plants by sexual crossing or by preparing cultivars. With respect to sexual crossing, any of a number of standard breeding techniques can be used depending upon the species to be crossed. Cultivars can be propagated in accord with common agricultural procedures known to those in the field.

With regard to the use of the hypersensitive response elicitor protein or polypeptide in imparting postharvest disease resistance, absolute immunity against infection may not be conferred, but the severity of the disease can be reduced and symptom development can be delayed. Lesion number, lesion size, and extent of sporulation of fungal pathogens are all decreased. This method of controlling postharvest disease has the potential for controlling previously untreatable diseases and avoiding the use of infectious agents or environmentally harmful materials.

With respect to desiccation, complete protection against desiccation may not be conferred, but the severity of desiccation can be reduced. Desiccation protection inevitably will depend, at least to some extent, on other conditions such as storage temperatures, light exposure, etc. However, this method of controlling desiccation has the potential for eliminating some other treatments (i.e., use of coating waxes) which may contribute to reduced costs or, at least, substantially no increase in costs.

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The methods of the present invention can be used to control a number of postharvest diseases caused by a variety of pathogens. These postharvest diseases and the causative agents which can be treated according to the present invention include, without limitation, the following: *Penicillium* (e.g., *Penicillium digitatum*), *Botrytis* (e.g., *Botrytis cinereaon*), *Phytophthora* (e.g., *Phytophthora citrophthora*), and *Erwinia* (e.g., *Erwinia carotovora*).

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A further aspect of the present invention relates to a method of enhancing the longevity of fruit or vegetable ripeness.

According to one embodiment, this aspect of the present invention is carried out by treating a fruit or vegetable with a hypersensitive response elicitor protein or polypeptide under conditions effective to enhance the longevity of fruit or vegetable ripeness. Preferably, as noted above, the hypersensitive response elicitor protein or polypeptide is in isolated form. Treating of the fruit or vegetable can be performed either prior to harvest after harvest of the fruit or vegetable, using the techniques described above.

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According to another embodiment, this aspect of the present invention is carried out by providing a transgenic plant or plant seed transformed with a DNA molecule encoding a hypersensitive response elicitor polypeptide or protein and then growing the transgenic plant or transgenic plant produced from the transgenic plant

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seed under conditions effective to enhance the longevity of fruit or vegetable ripeness in a fruit or vegetable harvested from the transgenic plant. This aspect of the present invention may further include applying the hypersensitive response elicitor polypeptide or protein to the fruit or vegetable to enhance the longevity of fruit or vegetable ripeness. Treating of the fruit or vegetable can be performed either prior to harvest or after harvest of the fruit or vegetable, using the techniques described above.

The methods of the present invention can be utilized to treat a wide variety of fruits and vegetables to control postharvest disease or desiccation as well as enhance the longevity of fruit or vegetable ripeness. Fruits and vegetables which can be treated include any edible plant product, particularly those from traditional crop plants, such as seed, root, tuber, stem, leaf, flower, and fruit. Exemplary transgenic fruit plants and fruits that can be treated include, without limitation, apple, pear, peach, nectarine, apricot, plum, cherry, olive, melon, citrus, grape, strawberry, raspberry, blueberry, currant, pineapple, papaya, guava, banana, and kiwi. Exemplary transgenic vegetable plants and vegetables that can be treated include, without limitation, asparagus, potato, sweet potato, bean, pea, chicory, lettuce, parsley, basil, endive, cabbage, brussel sprout, beet, parsnip, turnip, cauliflower, broccoli, spinach, onion, garlic, eggplant, pepper, celery, leek, radish, carrot, squash, pumpkin, zucchini, cucumber, soybean, tobacco, tomato, sorghum, rhubarb, and sugarcane. Exemplary transgenic grain plants and grain products which can be treated include, without limitation, alfalfa, rice, wheat, barley, corn, and rye.

EXAMPLES

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The following examples are provided to illustrate embodiments of the present invention but are by no means intended to limit its scope.

As used in the following Examples, Messenger® refers to a product available from Eden Bioscience Corporation (Bothell, Washington), which contains 3% by weight of harpin_{Ea} as the active ingredient and 97% by weight inert ingredients. Harpin_{Ea} is one type of hypersensitive response elicitor protein from *Erwinia amylovora*, identified herein by SEQ. ID. No. 3.

<u>Example 1</u> – Effect of Treating Orange Fruits with Messenger[®] on Postharvest Orange Storage

On day 0, Fall-GLO orange fruits were treated by spraying Messenger[®] solution (ca. 15 ug/ml) or buffer solution (5mM KPO₄, pH 6.8) on the surface of fruits in a 22°C greenhouse. The Messenger[®] or buffer solutions on oranges were then dried by air, and the treated oranges were marked, mixed together, and put into a plastic container (Clear View 66 Qt/63L made by Sterilite Corporation). The container with treated oranges was then put into a 18°C growth chamber for storage. On day 7, orange fruits were inoculated with *Penicillium digitatum* and *Botrytis cinereaon* by spraying a 10⁵ cfu/ml suspension on the surface of orange fruit. The above procedure was performed on 40 orange fruits per treatment.

Measurements of disease were conducted on days 20, 24, and 26 following treatment with Messenger® or buffer solution. Grades 0-5 indicate different disease scales -- Grade 0: No symptoms; Grade 1: 1/5 an individual fruit has disease symptoms; Grade 2: 2/5 an individual fruit has disease symptoms; Grade 3: 3/5 an individual fruit has disease symptoms; Grade 4: 4/5 an individual fruit has disease symptoms; Grade 5: whole fruit has disease symptoms. The results of these treatments are set forth in Table 1 below.

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Table 1: Reduction of Disease Index in Oranges

	Days After			Grad	e				<u> </u>	T-t	est
Sample	Treatment	0	1	2	3	4	5	Index	Efficacy	p<0.05	p<0.01
Messenger®	20	33	3	1	0	2	1	0.09	58.14%	yes	yes
Buffer	20	23	8	0	2_	6	1	0.22	n/a	•	-
Messenger®	24	25	2	6	4	1	2	0.20	45.21%	yes	yes
Buffer	24	16	7	3	3	4	7	0.37	n/a		<u>-</u>
Messenger®	26	19	4	6	4	5	2	0.29	36.96%	yes	yes
Buffer	26	16	3	3	0	7	_11	0.46	n/a	-	

The data listed in Table 1 above shows that the Messenger[®] was more effective than buffer as a fruit spray treatment in reducing disease index for *Penicillium digitatum* and *Botrytis cinereaon* and providing longer storage life. Messenger[®] treatment can reduce orange disease about 58.14% at 21 days, about 45.21% at 25 days, and 36.97% at 27 days after spraying treatment and 18°C storage conditions. T-test shows that there are statistically significant differences at both 95%

and 99% confidence levels for the results obtained from Messenger treatment[®] and buffer treatment.

<u>Example 2</u> – Effect of Treating Tomato (Hot House) Fruits with Messenger[®] on Postharvest Tomato Storage

On day 0, Hot House tomato fruits were treated by spraying Messenger[®] solution (ca. 15 ug/ml) or buffer solution (5mM KPO₄, pH 6.8) on the surface of fruits in a 22°C greenhouse. The Messenger[®] or buffer solutions on tomatoes were then dried by air, and the treated tomatoes were marked, mixed together, and put into a plastic container (Clear View 66 Qt/63L made by Sterilite Corporation). The container with treated tomatoes was then put into 18°C growth chamber for storage. On day 7, tomatoes were inoculated with *Penicillium digitatum* and *Botrytis cinereaon* by spraying a 10⁵ cfu/ml suspension on the surface of tomato fruit. The above procedure was performed on 15 tomatoes fruits per treatment.

Measurements of disease were conducted on days 21 and 27 following treatment with Messenger[®] or buffer solution. Grades are indicated according to the criteria set forth in Example 1. The results of these treatments are set forth in Table 2 below.

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Table 2: Reduction of Disease Index in Tomatoes

	Tat	ole 2: F	ceduct	ion or	Disea	se ma	ex m	Tomatoe	28		
	Days After			Grad	е			_		T-test	
Sample	Treatment	0	1	2	3	4	5	Index	Efficacy	p<0.05	p<0.01
Messenger®	21	7	2	2	3	1	0	0.25	58.70%	yes	yes
Buffer	21	3	1_	2	_ 1	2	. 6	0.61	n/a		
Messenger®	27	2	2	4	3	2	2	0.49	30.19%	yes	yes
Buffer	27	1	1_	2	2_	3	6	0.71	n/a	_	

The data listed in Table 2 above shows that the Messenger® was more effective than buffer as a fruit spray treatment in reducing disease index for *Penicillium digitatum* and *Botrytis cinereaon* and providing longer storage life. Messenger® treatment can reduce tomato disease about 58.70% at 21 days and about 30.19% at 27 days after spraying treatment and 18°C storage conditions. T-test shows that there are statistically significant differences at both 95% and 99% confidence levels for the results obtained from Messenger treatment® and buffer treatment.

<u>Example 3</u> – Effect of Treating Grape Fruits with Messenger[®] on Postharvest Grape Storage

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On day 0, Red G. Grape fruits were treated by spraying Messenger[®] solution (ca. 15 ug/ml) or buffer solution (5mM KPO₄, pH 6.8) on the surface of fruits in a 22°C greenhouse. The Messenger[®] or buffer solutions on grapes were then dried by air, and the treated grapes were marked, mixed together, and put into a plastic container (Clear View 66 Qt/63L made by Sterilite Corporation). The container with treated grapes was then put into a 18°C growth chamber for storage. On day 7, grapes were inoculated with *Penicillium digitatum* and *Botrytis cinereaon* by spraying a 10⁵ cfu/ml suspension on the surface of grape fruit. The above procedure was performed on about 3700g of grape fruits per treatment.

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Measurements of disease were conducted on days 14 and 21 following treatment with Messenger[®] or buffer solution. Grades are indicated according to the criteria set forth in Example 1. The results of these treatments are set forth in Table 3 below.

Table 3: Reduction of Disease Index in Grapes

	Days After			Grad	de					T-test		
Sample	Treatment	0	_ 1	<u>·</u> 2	3	4	_5	Index	Efficacy	p<0.05	p<0.01	
Messenger®	14	225	99	42	39	21	13	0.20	45.65%	yes	yes	
Buffer	14	98	130	91	52	38	48	0.38	n/a		-	
Messenger®	21	66	83	126	98	39	27	0.42	39.35%	yes	yes	
Buffer	21	18	36	64	72	119	137	0.69	n/a	-	-	

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The data listed in Table 3 above shows that the Messenger[®] was more effective than buffer as a fruit spray treatment in reducing disease index for *Penicillium digitatum* and *Botrytis cinereaon* and providing longer storage life. Messenger[®] treatment can reduce grape disease by about 45.65% at 14 days and about 39.35% at 21 days after spraying treatment and 18°C storage conditions. T-test shows that there are statistically significant differences at both 95% and 99% confidence levels for the results obtained from Messenger treatment[®] and buffer treatment.

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<u>Example 4</u> – Effect of Treating Grapefruit Fruits with Messenger[®] on Postharvest Grapefruit Storage

On day 0, FL 33935 grapefruit fruits were treated by spraying Messenger[®] solution (ca. 15 ug/ml) or buffer solution (5mM KPO₄, pH 6.8) on the surface of fruits in a 22°C greenhouse. The Messenger[®] or buffer solutions on grapefruits were then dried by air, and the treated grapefruits were marked, mixed together, and put into a plastic container (Clear View 66 Qt/63L made by Sterilite Corporation). The container with treated grapefruit fruits was then put into a 18°C growth chamber for storage. On day 7, grapefruit fruits were inoculated with *Phytophthora citrophthora* by spraying a 10⁵ cfu/ml suspension on the surface of grapefruit fruit. The above procedure was performed on 6 grapefruit fruits per treatment.

Measurements of disease were conducted on days 87, 97, 103, and 111 following treatment with Messenger[®] or buffer solution. Grades are indicated according to the criteria set forth in Example 1. The results of these treatments are set forth in Table 4 below.

Table 4: Reduction of Disease Index in Grapefruits

	Days After		-	Grad	le					T-t	est
Sample	Treatment	0	1	2	3	4	5	Index	Efficacy	p<0.05	p<0.01
Messenger®	87	5	1	0	0	0	0	0.03	75.00%	yes	yes
Buffer	87	4	1	0	1	0	0	0.13	n/a	-	
Messenger®	. 97	5	0	0	1	0	0	0.10	50.00%	yes	yes
Buffer	97	4	_ 0	_ 1	0	1	0	0.20	n/a		_
Messenger®	103	4	1	0	0	1	0	0.17	28.57%	yes	yes
Buffer	103	3	2	0	0	0	1	0.23	n/a	-	_
Messenger®	111	4	1	0	0	0	1	0.20	33.33%	yes	yes
Buffer	111	3	11	0	1	0	1	0.30	n/a	-	-

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The data listed in Table 4 above shows that the Messenger[®] was more effective than buffer as a fruit spray treatment in reducing disease index for *Phytophthora citrophthora* and providing longer storage life. Messenger[®] treatment can reduce grapefruit disease by about 75.00% at 87 days, about 50.00% at 97 days, about 28.57% at 103 days, and about 33.33% at 111 days after spraying treatment and 18°C storage conditions. T-test shows that there are statistically significant

differences at both 95% and 99% confidence levels for the results obtained from Messenger treatment® and buffer treatment.

Example 5 - Effect of Treating Apple (Fuji) Fruits with Messenger® on Postharvest Apple Storage

On day 0, Fuji apple fruits were treated by spraying Messenger® solution (ca. 15 ug/ml) or buffer solution (5mM KPO₄, pH 6.8) on the surface of fruits in a 22°C greenhouse. The Messenger[®] or buffer solutions on apples were then dried by air, and the treated apples were marked, mixed together, and put into a plastic container (Clear View 66 Qt/63L made by Sterilite Corporation). The container with treated apples was then put into a 18°C growth chamber for storage. On day 7, apples were inoculated with *Penicillium digitatum* and *Phytophthora citrophora* by spraying a 10⁵ cfu/ml suspension on the surface of apples. The above procedure was performed on 20 apples per treatment.

Measurements of disease were conducted on days 50, 61, 70, 78, and 85 following treatment with Messenger® or buffer solution. Grades are indicated according to the criteria set forth in Example 1. The results of these treatments are set forth in Table 5 below.

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	T	able 5	Redu	ction o	of Disc	ease II	ndex ir	Apples			
	Days After			Grad	le					T-t	est
Sample	Treatment	0	1	2	3_	4	5	Index	Efficacy	p<0.05	p<0.01
Messenger®	50	20	0	0	0	0	0	0.00	100.00%	yes	yes
Buffer	50	18	1	1	0_	0	0	0.03	n/a	-	
Messenger®	61	19	1	0	0	0	0	0.01	88.89%	yes	yes
Buffer	61	16	2	_ 1	0	0	1	0.09	n/a	-	
Messenger [®]	70	18	0	2	0	0	0	0.04	71.43%	yes	yes
Buffer	70	14	2	2	1	0	1	0.14	_n/a	-	· -
Messenger [®]	78	15	2	3	0	0	0	0.08	57.89%	yes	yes
Buffer	78	13	2	2	1	0	2	0.19	n/a		
Messenger [®]	85	13	3	1	1	2	0	0.16	40.74%	yes	yes
Buffer	85	10	5	0	0	3	2	0.27	n/a	_	

The data listed in Table 5 above shows that the Messenger® was more effective than buffer as a fruit spray treatment in reducing disease index for Penicillium digitatum and Phytophthora citrophora and providing longer storage life. Messenger[®] treatment can reduce apple disease by about 100.00% at 51 days, 88.89% at 61 days, 71.43% at 70 days, 57.89% at 78 days, and 40.74% at 85 days after spraying treatment and 18°C storage conditions. T-test shows that there are statistically significant differences at both 95% and 99% confidence levels for the results obtained from Messenger treatment[®] and buffer treatment.

<u>Example 6</u> - Effect of Treating Apple (Granny Smith) Fruits with Messenger[®] on Postharvest Apple Storage

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On day 0, Granny Smith apple fruits were treated by spraying Messenger[®] solution (ca. 15 ug/ml) or buffer solution (5mM KPO₄, pH 6.8) on the surface of fruits in a 22°C greenhouse. The Messenger[®] or buffer solutions on apples were then dried by air, and the treated apples were marked, mixed together, and put into a plastic container (Clear View 66 Qt/63L made by Sterilite Corporation). The container with treated apples was then put into a 18°C growth chamber for storage. On day 7, apples were inoculated with *Penicillium digitatum* and *Phytophthora citrophora* by spraying a 10⁵ cfu/ml suspension on the surface of apples. The above procedure was performed on 20 apples per treatment.

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Measurements of disease were conducted on days 50, 61, 70, 78, and 85 following treatment with Messenger[®] or buffer solution. Grades are indicated according to the criteria set forth in Example 1. The results of these treatments are set forth in Table 6 below.

Table 6: Reduction of Disease Index in Apples

	Days After			Grac	le					T-t	est
Sample_	Treatment	0	_ 1	2	3	_ 4	_ 5	Index	Efficacy		
Messenger®	50	20	0	0	0	0	0	00.00	100.00%	yes	yes
Buffer	50	19	1	0	0	0	0	0.01	n/a	-	-
Messenger [®]	61	13	5	2	0	0	0	0.09	50.00%	yes	yes
Buffer	61	7	9	3	1	0	0	0.18	n/a	-	
Messenger [®]	70	7	10	3	0	0	0	0.16	36.00%	yes	yes
Buffer	70	2	12	5	1	0	0	0.25	n/a	-	-
Messenger [®]	78	6	10	3	1	0	0	0.19	32.14%	yes	yes
Buffer	78	2	11	5	1	1	0	0.28	n/a	-	-
Messenger®	85	7	9	2	1	1	0	0.20	23.08	yes	yes
Buffer	85	4	10	4	1	0	11		n/a	-	_

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The data listed in Table 6 above shows that the Messenger[®] was more effective than buffer as a fruit spray treatment in reducing disease index for *Penicillium digitatum* and *Phytophthora citrophora* and providing longer storage life. Messenger[®] treatment can reduce apple disease by about 100.00% at 51 days, 50.00% at 61 days, 36.00% at 70 days, 32.14% at 78 days, and 23.08% at 85 days after spraying treatment and 18°C storage conditions. T-test shows that there are statistically significant differences at both 95% and 99% confidence levels for the results obtained from Messenger treatment[®] and buffer treatment.

<u>Example 7</u> - Effect of Treating Tomato Fruits with Messenger[®] on Postharvest Tomato Storage

On-day-0, tomato-fruits-were-treated by-spraying Messenger[®] solution (ca. 15 ug/ml) or buffer solution (5mM KPO₄, pH 6.8) on the surface of fruits in a 22°C greenhouse. After the Messenger[®] or buffer solutions on tomatoes were dried by air, the treated tomatoes were marked, mixed together, and put into a plastic container (Clear View 66 Qt/63L made by Sterilite Corporation). The container with treated tomatoes was then put into a 18°C growth chamber for storage. On day 7, tomatoes were inoculated with *Penicillium digitatum* and *Botrytis cinereaon* by spraying a 10⁵ cfu/ml suspension on the surface of tomatoes. The above procedure was performed on 44 tomatoes per treatment.

Measurements of disease were conducted on days 18, 27, 35, and 42 following treatment with Messenger[®] or buffer solution. Grades are indicated according to the criteria set forth in Example 1. The results of these treatments are set forth in Table 7 below.

Table 7: Reduction of Disease Index in Tomatoes

	Days After			Grac	le					T-t	est
Sample	Treatment	0	1	2	3_	4	5	Index	Efficacy	p<0.05	p<0.01
Messenger [®]	18	21	18	5	0	0	0	0.13	37.78%	yes	yes
Buffer	18	11	21	12	0_	0	0	0.20	n/a		
Messenger [®]	27	16	18	9	1	0	0	0.18	25.00%	yes	yes
Buffer	27	8	24	8	_ 4	0_	0	0.24	n/a		
Messenger [®]	35	7	14	13	10	0	0	0.32	16.67%	yes	yes
Buffer	35	1	16	15	10	2	0	0.38	n/a	-	-
Messenger [®]	42	1	10	9	12	9	3	0.52	12.88%	yes	yes
Buffer	42	0	3	15	10	11	5	0.60	n/a	-	-

The data listed in Table 7 above shows that the Messenger[®] was more effective than buffer as a fruit spray treatment in reducing disease index for *Penicillium digitatum* and *Botrytis cinereaon* and providing longer storage life. Messenger[®] treatment can reduce tomato disease by about 37.78% at 18 days, 25.00% at 27 days, 16.67% at 35 days, and 12.88% at 42 days after spraying treatment and 18°C storage conditions. T-test shows that there are statistically significant differences at both 95% and 99% confidence levels for the results obtained from Messenger[®] treatment and buffer treatment.

10 <u>Example 8</u> - Effect of Preharvest and Postharvest Messenger[®] Treatments on Tomato (Sanibel) Fruit Postharvest Storage

Plots of red and green Sanibel variety tomatoes were grown under either standard conditions or full Messenger[®] treatment over the course of the growing season. The standard conditions, also known as grower's standard, included fungicide treatment sprayed every seven days after transplanting using primarily fungicides containing copper-based active ingredients. The Messenger[®] treatment included six sprays at rate of 2.2 oz of the product per acre.

Red and green fruits were harvested from both the Messenger[®] treated and grower standard plots. It was noted that green tomatoes from the grower standard treatment plots were smaller (i.e. less mature) then green tomatoes from the messenger treated plants.

Harvested fruits were treated as follows:

- (1) Fruits from Messenger® treated plots were further treated with Messenger® after harvest;
- (2) Fruits from standard plots were treated with Messenger® after harvest;
- (3) Fruits from Messenger[®] treated plots received no additional treatment following harvest; and
- (4) Fruits from standard plots received no additional treatment following harvest.

Postharvest treatment of fruits from groups (1) and (2) was carried out by spraying with Messenger[®] at a rate of 20 ppm harpin_{Ea} concentration using a

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backpack-sprayer at about 30 p.s.i. The fruit were rolled during application to assure full coverage of the spray. The postharvest treated tomatoes were allowed to air dry and then tomatoes from groups (1)-(4) were marked and mixed together in storage in a single layer. Storage temperatures ranged from about 18 to 32°C and light intervals were approximately 12 hours of light and darkness. Tomatoes were checked daily for rot and desiccation for a total of 31 days after harvest. The results are shown in Table 8 below.

Table 8: Affect of Preharvest and Postharvest Treatment on Rot and Desiccation

	Ripe-	No.		D	ays A	fter l	Harve	st		No.	%
Group	ness	Fruit	14	19	21	22	23	25	31	Desiccated	Marketable
(1) Pre/Postharvest	Red	5	0	0	0	1	1	1	2	0	60%
Messenger®	Green	4	0	0	0	0	0	0	0	0	100%
(2) Postharvest	Red	5	0	0	0	0	0	0	0	4	20%
Messenger® Only	Green	4	0	0	0	0	0	0	0	1	75%
(3) Preharvest	Red	5	0	0	0	0	0	0	2	0	60%
Messenger [®] Only	Green	5	.0	0	0	0	0	0	0	, 0	100%
(4) No Messenger®	Red	5	1	3	1	5	5	5	5	0	0%
	Green	5	0	0	0	0	0	0	0	1	. 80%

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The red tomatoes from group (4) all rotted by day 21. In contrast, all red tomatoes which received some form of Messenger[®] treatment showed reduced rate of decay and rot. Near the end of the trial a number of tomatoes were observed to have desiccated, exhibiting shriveled skins but no rot. These were included as non-marketable. These results are suggestive that both preharvest and postharvest Messenger[®] treatments can reduce the level of rotting and desiccation, thereby extending fresh storage time.

<u>Example 9</u> - Effect of Messenger on Post Harvested Maturity and Fruit Decay on Tomato During Ambient Storage

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The tomatoes were grown under either standard conditions (identified in Example 8) or full Messenger[®] treatment over the course of the growing season (identified in Example 8) and then hand picked at the time of commercial harvest. Mature green fruit of uniform size (5/6) were collected throughout the field in four replicate samples of 25 fruit per sample, placed directly into fruit bags and transported to a laboratory facility for postharvest treatment and/or analysis. Three different treatment regimen were examined as follows:

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- (1) Fruits from Messenger® treated plots received no additional treatment following harvest;
- (2) Fruits from standard plots were treated with Messenger® after harvest;
- (3) Fruits from standard plots received no additional treatment following harvest.

Postharvest treatment of fruits from group (2) was carried out by dipping the fruit in a Messenger[®] solution (20 ppm harpin_{Ea}). The postharvest treated tomatoes were allowed to air dry and then tomatoes from groups (1)-(3) were marked and mixed together in tomato crates for storage. Storage temperatures ranged from about 23 to 26°C (75-80°F). The tomatoes were then rated for color development and decay over time using the rating scale below.

	Grade	Description
	, 1	Mature Green: When fruit cut in half, no seeds cut; fruit
15		entirely green with no color break;
	2	Pink: Initial sign of color break noticed on some areas of fruit;
		these areas are usually pink;
	3	Pink/Red: Intermediate ripening: Fruit is not total red; some
		pink still remains;
20	4	Red: Fruit totally red in color;
	5	Decay: Some areas of the fruit beginning to break down from
	•	decay.

The results of this test are summarized in Table 9 below.

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<u></u>	Days After		C	rade					T-t	est
Group	Treatment	1_	2_	_ 3_	4	5	Index	Efficacy	p<0.05	p<0.01
1	10	11	6	8	75	0	0.69	7.28%	yes	yes
2	10	5	7	11	77	0	0.72	3.81%	yes	yes
3	10	5	3	6	86	1_	0.75	N/A	N/A	N/A
1	14	4	5	5	86	0	0.75	2.61%	yes	yes
2	14	2	6	5	87	0	0.75	1.57%	yes	yes
3	14	2	4	4	89	1	0.77	N/A	N/A	N/A
1	17	0	0	3	92	5	0.80	3.37%	yes	yes
2	17	0	1	4	82	13	0.81	2.16%	yes	yes
3	17	0	0	1	82	17_	0.83	N/A	N/A	N/A
1	20	0	0	0	89	11	0.82	2.61%	yes	yes
2	20	0	0	0	80	20	0.84	0.47%	yes	yes
3	20	0	0_	_ 1	76	23	0.84	N/A	N/A	N/A

The data generated in this trial indicate that treatment of tomatoes with Messenger[®], either through field sprays or as a post harvest dip, resulted in earlier fruit red ripening compared to grower's standard. In addition, although early ripening was observed, the Messenger[®] treatments maintained the red ripe condition longer than the grower's standard with delay of breakdown and decay.

<u>Example 10</u> - Effect on Messenger on Post Harvested Maturity and Fruit Decay of Tomato Under Cold Storage Conditions

The tomatoes were grown under either standard conditions (identified in Example 8) or full Messenger[®] treatment over the course of the growing season (identified in Example 8) and then hand picked at the time of commercial harvest. Mature green fruit of uniform size (5/6) were collected throughout the field in four replicate samples of 25 fruit per sample, placed directly into fruit bags and transported to a laboratory facility for postharvest treatment and/or analysis. Four different treatment regimen were examined as follows:

- (1) Fruits from Messenger® treated plots received no additional treatment following harvest;
- (2) Fruits from Messenger® treated plots were further treated with Messenger® after harvest;

- (3) Fruits from standard plots were treated with Messenger® after harvest; and
- (4) Fruits from standard plots received no additional treatment following harvest.

Postharvest treatment of fruits from groups (2) and (3) were carried out by dipping the fruit in a Messenger[®] solution (20 ppm harpin_{Ea}). The postharvest treated tomatoes were allowed to air dry and then tomatoes from groups (1)-(4) were marked and mixed together in tomato crates for storage in a Custom Packing House cooler at 11°C (52°F). The tomatoes were then rated for color development and decay over time using the rating scale described in Example 8. The results of this study appear in Table 10 below.

Table 10: Affect of Preharvest and Postharvest Treatment on Maturity and Decay Days After Grade T-test Group Treatment Index Efficacy p<0.05 p<0.01 0.27 0.00% yes yes 0.27 0.75% yes yes 0.27 7.46% yes yes 0.27 N/A yes yes 0.30 7.53% yes yes 0.30 5.00% yes yes 0.27 15.63% yes yes 0.32 N/A N/A N/A 0.49 7.20% yes yes 0.47 10.61% yes yes 0.50 6.06% yes yes 0.53 N/A N/A N/A 0.56 6.62% N/A N/A 0.53 11.92% yes yes 0.54 10.93% yes yes 0.60 N/A N/A N/A 0.68 -2.26% yes yes 0.63 4.39% yes yes 0.63 5.00% yes yes 0.66 N/A N/A N/A 0.68 -2.26% yes yes 0.63 4.39% yes yes 0.63 5.00% yes yes 0.66 N/A N/A N/A

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Table 10 cont.

	Days After		C	rade					T-t	est
Group	Treatment	1	2	3_	4	5_	Index	Efficacy	p<0.05	p<0.01
1	38	0	4	10	84	2	0.77	0.26%	yes	yes
2	38	1	10	15	65	9	0.74	3.64%	yes	yes
3	38	1	5	14	78	2	0.75	2.60%	yes	yes
4	38	0	3	13	80	4	0.77	N/A	N/A	N/A
1	45	0	3	11	74	12	0.79	2.95%	yes	yes
2	45	1	4	12	69	14	0.78	3.93%	yes	yes
3	45	0	1	11	81	7	0.79	3.19%	yes	yes
4	45	0	0	_ 10	73	17	0.81	N/A	N/A	N/A
1	50	0	3	10	63	23	0.82	3.55%	yes	yes
2	50	0	4	11	58	27	0.82	3.55%	yes	yes
3	50	0	0	8	78	14	0.81	4.02%	yes	yes
.4	.50	_0_	0	3	71	_26	0.85	N/A	N/A	<u>N/A</u>
1	55	0	0	0	73	27	0.85	1.84%	yes	yes
2	55	. 0	0	0	68	32	0.86	0.69%	yes	yes
3	55	0	0	2	80	18	0.83	4.37%	yes	yes
4 .	55	0	0	0	65	35	0.87	N/A	N/A	N/A
1	60	0	0	0	65	35	0.87	2.47%	yes	yes
2	60	0	0	0	63	37	0.87	2.02%	yes	yes
3	60	0	0	0	74	26	0.85	4.48%	yes	yes
4	60	0	0	0_	54	46	0.89	N/A	N/A	N/A
1	65	0	0	0	53	47.	0.89	1.76%	yes	yes
2	65	0	0	0	58	42	0.88	2.86%	yes	yes
3	65	0	0	0	65	35	0.87	4.40%	yes	yes
4	65	0	0	0	45	55	0.91	N/A	N/A	N/A

In previous trials when tomatoes were treated with Messenger[®] in the field and/or with a post harvest dip, the fruit appeared to develop to red ripe more quickly than the grower's standard, when held at ambient temperatures (75-80°F). Although this early ripening was observed, these red fruit did not begin to decay earlier than the grower's standard. In this study, the fruit were held at a constant 52°F in a commercial cold storage room at a tomato packinghouse facility. It appears that this lower temperature slows the ripening process, as would be expected, and Messenger[®] treatments did not increase the rate of the red ripening for the first 30 days, as observed in previous tests. The Messenger[®] treatments did, however,

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seem to maintain the red ripe condition longer than the grower's standard without breakdown and decay.

<u>Example 11</u> - Effect of Messenger on Post Harvested Maturity and Fruit Decay on Tomato

The tomatoes were grown under either standard conditions (identified in Example 8) or full Messenger[®] treatment over the course of the growing season (identified in Example 8) and then hand picked at the time of commercial harvest. Mature green fruit of uniform size (5/6) were collected throughout the field in four replicate samples of 25 fruit per sample, placed directly into fruit bags and transported to a laboratory facility for postharvest treatment and/or analysis. Four different treatment regimen were examined as follows:

- (1) Fruits from Messenger[®] treated plots received no additional treatment following harvest;
- (2) Fruits from Messenger[®] treated plots were further treated with Messenger[®] after harvest;
- (3) Fruits from standard plots were treated with Messenger[®] after harvest; and
- (4) Fruits from standard plots received no additional treatment following harvest.

Postharvest treatment of fruits from groups (2) and (3) were carried out by dipping the fruit in a Messenger[®] solution (20 ppm harpin_{Ea}). The postharvest treated tomatoes were allowed to air dry and then tomatoes from groups (1)-(4) were marked and mixed together in tomato crates for storage. Storage temperatures ranged from about 23 to 26°C (75-80°F). The tomatoes were then rated for color development and decay over time using the commercial rating scale from the Florida Tomato Committee color guide as follows:

Grade Description

- Green: When fruit cut in half, no seeds cut; fruit entirely green with no color break;
- 2 Breakers: Initial sign of color break on 10% or less of the area of fruit; these areas are usually pink;
- 3 Turning: Pink or red on 10 to 30% of the fruit surface;

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- 4 Pink: Pink or red on 30 to 60% of the fruit surface;
- Light Red: Pink on over 60% of fruit surface and red color no more than 90% of fruit surface;
- 6 Red: Fruit totally red in color; and
- 7 Decay: Some areas of the fruit beginning to break down from decay.

The results of this treatment are set forth in Table 11 below.

Table 11: Affect of Preharvest and Postharvest Treatment on Maturity and Decay Data

	Days After Grade											
Group	Treatment	1	2_	3	4	5	6	7	Index	Efficacy	p<0.05	p<0.01
1	3	80	18	2	0	0	0	0	0.17	0.00%	no	no
2	3	73	17	9	1	0	0	0	0.20	-13.11%	yes	yes
3	3	78	19	3	0	0	0	0	0.18	-2.46%	yes	yes
4	3	80	18_	2	0	0	0	0	0.17	N/A	no	no
1	7	36	23	22	12	5	2	0	0.33	3.72%	yes	no
2	7	37	23	17	19	4	0	0	0.33	4.96%	yes	no
3	7	40	17	15	18	9	1	0	0.35	0.00%	yes	no
4	7	35	22	19	15	8	.1	0_	0.35	N/A	no	no
1	14	2	5	8	8	13	65	0	0.74	8.02%	yes	yes
2	14	2	3	5	9	8	72	1	0.77	4.44%	yes	yes
3	14	4	4	7	8	17	60	0	0.73	9.41%	yes	yes
4	14	0	0	6_	5	13	72	4	0.80	N/A	no	no
1	17	0	0	2	3	6	89	0	0.83	2.51%	yes	yes
2	17	1	1	1	0	7	88	2	0.83	2.35%	yes	yes
3	17	1	2	0	0	9	88	0	0.83	3.18%	yes	yes
4	17	0	0	0	0	7_	89	4	0.85	N/A	no	no
1	21	0	0	0	0	0	97	3	0.86	1.31%	yes	yes
2	21	0	0	0	0	0	97	3	10.86	1.31%	yes	yes
3	21	0	0	0	0	3	95	2	0.86	1.96%	yes	yes
4	21	0	0	0	0	1	87	12	0.87	N/A	no	no
1	28	0	0	0	0	0	85	15	0.88	2.84%	yes	yes
2	28	0	0	0	0	0	91	9	0.87	3.79%	yes	yes
3	28	0	0	0	0	0	81	19	0.88	2.21%	yes	yes
4	28	0	0	0	0	0	67	33	0.90	N/A	no	no
1	32	0	0	0	0	0	22	78	0.97	2.16%	yes	yes
2	32	0	0	0	0	0	16	84	0.98	1.30%	yes	yes
3	32	0	0	0	0	0	55	45	0.92	6.93%	yes	yes
4	32	0	0	0	0	0	7	93	0.99	N/A	no	no

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Table 11 Cont.

	Days After			G	rade					•	T-t	est
Group	Treatment	1	2	3_	4	5	6	7	Index	Efficacy	p<0.05	p<0.01
1	37	0	0	0	0	0	14	86	0.98	1.15%	yes	yes
2	37	0	0	0	0	0	7	93	0.00	0.14%	yes	yes
3	37	0	0	0	0	0	9	91	0.99	0.43%	yes	yes
4	37	0_	0	0	0	0	6	94	0.99	N/A	no	no
1	42	0	0	0	0	0	12	88	0.98	1.01%	yes	yes
2	42	0	.0	0	0	0	7	93	0.99	0.29%	yes	yes
3	42	0	0	0	0	0	8	92	0.99	0.43%	yes	yes
4	42	0	0	0	0	0	5	95	0.99	N/A	no	no
1	45	0	0	0	0	0	8	92	0.99	0.57%	no	no
2	45	0	0	0	0	0	4	96	0.99	0.00%	no	no
3	45	0	0	0	0	0	4	96	0.99	0.00%	no	no
4	45	0	0	0	0	0	4	96	0.99	N/A	no	no
1	50	0	0	0	0	0	7	93	0.99	0.43%	no	no
2	50	0	0	0	0	0	4	96	0.99	0.00%	no	no
3	50	0	0	0	0	0	4	96	0.99	0.00%	no	no
4	50	0	0	0	0	0	4	96	0.99	N/A	no	no

In previous trials tomatoes treated with Messenger[®] in the field and/or with a post harvest dip appeared to develop to red ripe more quickly, but decayed slower than the grower's standard. The data generated from this trial support these observations. By twenty-one days post harvest, 97% of the Messenger[®] treated tomatoes were full red ripe, compared to 87% of the grower's standard. Although it may be assumed that fruit which reach maturity more quickly will also start to break down more quickly, the results of the present Examples surprisingly demonstrate that these earlier-maturing tomatoes were actually 15% slower to decay than the grower's standard tomatoes. This phenomenon should be of great interest of several segments of the tomato market. The growers may be able to reduce ethylene gashouse timings, and the retail market should be able to significantly reduce inventory shrinkage.

Although the invention has been described in detail for the purpose of illustration, it is understood that such detail is solely for that purpose, and variations can be made therein by those skilled in the art without departing from the spirit and scope of the invention which is defined by the following claims.

WHAT IS CLAIMED:

- 1. A method of inhibiting postharvest disease or desiccation in a fruit or vegetable, said method comprising:
- treating a fruit or vegetable with a hypersensitive response elicitor protein or polypeptide under conditions effective to inhibit postharvest disease or desiccation.
- 2. The method according to claim 1, wherein hypersensitive response elicitor protein or polypeptide is in isolated form.
 - 3. The method-according to claim 2, wherein said treating is carried out prior to harvest of the fruit or vegetable.
- 15 4. The method according to claim 3, wherein said treating is carried out by spraying the fruit or vegetable with the hypersensitive response elicitor protein or polypeptide.
 - 5. The method according to claim 4, wherein the hypersensitive response elicitor protein or polypeptide is in liquid or powder form.
 - 6. The method according to claim 1, wherein said treating is carried out after harvest of the fruit or vegetable.
- 7. The method according to claim 6, wherein said treating is carried out by spraying the fruit or vegetable with the hypersensitive response elicitor protein or polypeptide.
- 8. The method according to claim 7, wherein the hypersensitive response elicitor protein or polypeptide is in liquid or powder form.

9. The method according to claim 6, wherein said treating is carried out by immersing the fruit or vegetable in the hypersensitive response elicitor protein or polypeptide.

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10. The method according to claim 1, wherein the hypersensitive response elicitor protein or polypeptide is derived from a species of pathogen selected from the group consisting of *Erwinia*, *Xanthomonas*, *Pseudomonas*, *Phytophthora*, and *Clavibacter*.

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- 11. The method according to claim 10, wherein the hypersensitive response elicitor protein or polypeptide is derived from *Erwinia amylovora*.
- 12. The method according to claim 10, wherein the hypersensitive response elicitor protein or polypeptide is derived from *Erwinia carotovora*.

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13. The method according to claim 10, wherein the hypersensitive response elicitor protein or polypeptide is derived from *Erwinia stewartii*.

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- 14. The method according to claim 10, wherein the hypersensitive response elicitor protein or polypeptide is derived from *Erwinia chrysanthemi*.
- 15. The method according to claim 10, wherein the hypersensitive response elicitor protein or polypeptide is derived from *Pseudomonas syringae*.

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- 16. The method according to claim 10, wherein the hypersensitive response elicitor protein or polypeptide is derived from *Pseudomonas solanacearum*.
- 17. The method according to claim 1, wherein the hypersensitive response elicitor protein or polypeptide is derived from a species of *Phytophthora*.

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18. The method according to claim 1, wherein said treating inhibits desiccation in a fruit or vegetable.

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- 19. The method according to claim 1, wherein said treating inhibits a postharvest disease in a fruit or vegetable.
- The method according to claim 19, wherein the postharvest disease is caused by *Penicillium*, *Botrytis*, *Phytophthora*, or *Erwinia*.
 - 21. A method of inhibiting postharvest disease or desiccation in a fruit or vegetable, said method comprising:

providing a transgenic plant or plant seed transformed with a

10 DNA molecule encoding a hypersensitive response elicitor polypeptide or protein and
growing the transgenic plant or transgenic plant produced from
the transgenic plant seed-under conditions effective to inhibit a postharvest disease or
desiccation in a fruit or vegetable harvested from the transgenic plant.

- 22. The method according to claim 21, wherein a transgenic plant is provided.
 - 23. The method according to claim 21, wherein a transgenic plant seed is provided.
 - 24. The method according to claim 21, wherein the transgenic plant is a dicot or a monocot.
 - 25. The method according to claim 21, further comprising: applying the hypersensitive response elicitor polypeptide or protein to the fruit or vegetable to inhibit postharvest disease or desiccation.
 - 26. The method according to claim 25, wherein said applying is carried out prior to harvest of the fruit or vegetable.
 - 27. The method according to claim 25, wherein said applying is carried out after harvest of the fruit or vegetable.

The method according to claim 21, wherein the hypersensitive 28. response elicitor protein or polypeptide is derived from a species of pathogen selected from the group consisting of Erwinia, Xanthomonas, Pseudomonas, Phytophthora, and Clavibacter.

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- The method according to claim 28, wherein the hypersensitive 29. response elicitor protein or polypeptide is derived from Erwinia amylovora.
- The method according to claim 28, wherein the hypersensitive 30. response elicitor protein or polypeptide is derived from Erwinia carotovora. 10
 - The method according to claim 28, wherein the hypersensitive 31. response elicitor protein or polypeptide is derived from Erwinia stewartii.
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- The method according to claim 28, wherein the hypersensitive 32. response elicitor protein or polypeptide is derived from Erwinia chrysanthemi.
 - The method according to claim 28, wherein the hypersensitive 33. response elicitor protein or polypeptide is derived from Pseudomonas syringae.

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- The method according to claim 28, wherein the hypersensitive 34. response elicitor protein or polypeptide is derived from Pseudomonas solanacearum.
- The method according to claim 28, wherein the hypersensitive 35. response elicitor protein or polypeptide is derived from a species of Phytophthora.
 - The method according to claim 21, wherein the postharvest 36. disease is caused by Penicillium, Botrytis, Phytophthora, or Erwinia.

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a DNA molecule encoding a hypersensitive response elicitor protein or polypeptide;

a plant-expressible promoter operably coupled 5' to the DNA molecule, the promoter being effective to transcribe the DNA molecule in fruit or vegetable tissue; and

a 3' regulatory region operably coupled to the DNA molecule, wherein expression of the DNA molecule in fruit or vegetable tissue imparts to a fruit or vegetable resistance against postharvest disease or desiccation.

- 38. An-expression-system-comprising a vector into which is inserted a heterologous DNA construct according to claim 37.
- 39. A host cell comprising a heterologous DNA construct according to claim 37.
 - 40. The host cell according to claim 39, wherein the host cell is a plant cell or a bacteria cell.
 - 41. The host cell according to claim 40, wherein the bacteria cell is an *Agrobacterium* cell.
- 42. A transgenic plant comprising a heterologous DNA construct according to claim 37.
 - 43. A method of enhancing the longevity of fruit or vegetable ripeness comprising:

treating a fruit or vegetable with a hypersensitive response

elicitor protein or polypeptide under conditions effective to enhance the longevity of fruit or vegetable ripeness.

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- 44. The method according to claim 43, wherein hypersensitive response elicitor protein or polypeptide is in isolated form.
- 45. The method according to claim 43, wherein said treating is carried out prior to harvest of the fruit or vegetable.
 - 46. The method according to claim 43, wherein said treating is carried out after harvest of the fruit or vegetable.
- 10 47. A method of enhancing the longevity of fruit or vegetable ripeness comprising:

 providing a transgenic plant or plant seed transformed with a DNA molecule encoding a hypersensitive response elicitor polypeptide or protein and growing the transgenic plant or transgenic plant produced from the transgenic plant seed under conditions effective to enhance the longevity of fruit or vegetable ripeness in a fruit or vegetable harvested from the transgenic plant.
 - 48. The method according to claim 47, further comprising:

 applying the hypersensitive response elicitor polypeptide or

 protein to the fruit or vegetable to enhance the longevity of fruit or vegetable ripeness.
 - 49. The method according to claim 48, wherein said applying is carried out prior to harvest of the fruit or vegetable.
- 25 50. The method according to claim 48, wherein said applying is carried out after harvest of the fruit or vegetable.

SEQUENCE LISTING

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- <120> TREATMENT OF FRUITS OR VEGETABLES WITH HYPERSENSITIVE RESPONSE ELICITOR TO CONTROL POSTHARVEST DISEASE OR DESICCATION
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Gly	Leu	Ser	Asn 100	ÁĪa	Leu	Asn	Asp	Met 105	Leu	ĞТу	Gly	Ser	Leu 110	Asn	Thr
Leu	Gly	Ser 115	Lys	Gly	Gly	Asn	Asn 120	Thr	Thr	Ser	Thr	Thr 125	Asn	Ser	Pro
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Thr 145	Ser	Gly	Thr	Asp	Ser 150	Thr	Ser	Asp	Ser	Ser 155	Asp	Pro	Met	Gļn	Gln 160
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_		_	_	245				Ser	250					255	
Leu	Gly	Asn	Ala	Val	Gly	Thr	Gly	Ile	Gly	Met	Lys	Ala	Gly	Ile	Gln

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270 260 265 Ala Leu Asn Asp Ile Gly Thr His Arg His Ser Ser Thr Arg Ser Phe 275 280 285 Val Asn Lys Gly Asp Arg Ala Met Ala Lys Glu Ile Gly Gln Phe Met 290 295 300 Asp Gln Tyr Pro Glu Val Phe Gly Lys Pro Gln Tyr Gln Lys Gly Pro 315 305 310 Gly Gln Glu Val Lys Thr Asp Asp Lys Ser Trp Ala Lys Ala Leu Ser 325 330 Lys Pro Asp Asp Gly Met Thr Pro Ala Ser Met Glu Gln Phe Asn 345 340 Lys Ala Lys Gly Met Ile Lys Arg Pro Met Ala Gly Asp Thr Gly Asn 360 Gly Asn Leu Gln Ala Arg Gly Ala Gly Gly Ser Ser Leu Gly Ile Asp

370 375 380

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Gly Ala Ala

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<213> Erwinia amylovora

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<213> Erwinia amylovora

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Gln Leu Leu Ala Glu Leu Leu Lys Ser Leu Leu Ser Pro Gln Ser Gly
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Asn Ala Gly Gly Leu Asn Gly Arg Lys Gly Thr Ala Gly Thr Thr Pro 85 90 95

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Asn Pro Leu Leu Lys Ala Met Leu Lys Leu Ile Ala Arg Met Met Asp 130 135 140

Gly Gln Ser Asp Gln Phe Gly Gln Pro Gly Thr Gly Asn Asn Ser Ala 145 150 155 160

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Ser	Ser	Gly	Thr	Ser 165	Ser	Ser	Gly	Gly	Ser 170	Pro	Phe	Asn	Asp	Leu 175	Ser
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His	Ile	Ser	Ala	Glu 405	Asp	Gly	Lys	Phe	Ser	Phe	Val	Lys	Ser	Asp	Ser

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275 280 285 Asp Leu Asp Gln Leu Leu Gly Gly Leu Leu Leu Lys Gly Leu Glu Ala 300 295 290 Thr Leu Lys Asp Ala Gly Gln Thr Gly Thr Asp Val Gln Ser Ser Ala 320 305 310 315 Ala Gln Ile Ala Thr Leu Leu Val Ser Thr Leu Leu Gln Gly Thr Arg 325 330 Asn Gln Ala Ala Ala 340 <210> 8 <211> 1026 <212> DNA <213> Pseudomonas syringae <400> 8 atgcagagtc tcagtcttaa cagcagctcg ctgcaaaccc cggcaatggc ccttgtcctg 60 qtacqtcctq aagccgagac gactggcagt acgtcgagca aggcgcttca ggaagttgtc 120 gtgaagctgg ccgaggaact gatgcgcaat ggtcaactcg acgacagctc gccattggga 180 aaactgttgg ccaagtcgat ggccgcagat ggcaaggcgg gcggcggtat tgaggatgtc 240 atcgctgcgc tggacaagct gatccatgaa aagctcggtg acaacttcgg cgcgtctgcg 300 aagtcgatgc tcgatgatct tctgaccaag caggatggcg ggacaagctt ctccgaagac 420 gatatgccga tgctgaacaa gatcgcgcag ttcatggatg acaatcccgc acagtttccc 480 aagccggact cgggctcctg ggtgaacgaa ctcaaggaag acaacttcct tgatggcgac 540 gaaacggctg cgttccgttc ggcactcgac atcattggcc agcaactggg taatcagcag 600 agtgacgctg gcagtctggc agggacgggt ggaggtctgg gcactccgag cagtttttcc 660 aacaactcgt ccgtgatggg tgatccgctg atcgacgcca ataccggtcc cggtgacagc 720 ggcaatacec gtggtgaagc ggggcaactg atcggcgagc ttatcgaccg tggcctgcaa 780° teggtattgg ceggtggtgg actgggeaca ceegtaaaca eeeegcagae eggtaegteg 840 gcgaatggcg gacagtccgc tcaggatctt gatcagttgc tgggcggctt gctgctcaag 900 ggcctggagg caacgctcaa ggatgccggg caaacaggca ccgacgtgca gtcgagcgct 960 gcgcaaatcg ccaccttgct ggtcagtacg ctgctgcaag gcacccgcaa tcaggctgca 1020 gcctga <210> 9 <211> 424 <212> PRT

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<213> Pseudomonas syringae

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Pro 145	Ser	Ala	Thr	Gly	Gly 150	Gly	Gly	Gly	Asp	Thr 155	Pro	Thr	Ala	Thr	Gly 160
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Lys Ala Lys Asn Ala Gln Glu Val Thr Ile Asp Asn Val His Ala Gln 290 295 300

Asn Val Gly Glu Asp Leu Ile Thr Val Lys Gly Glu Gly Gly Ala Ala 305 310 315 320

Val Thr Asn Leu Asn Ile Lys Asn Ser Ser Ala Lys Gly Ala Asp Asp 325 330 335

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Lys Ala Asp Asp Phe Gly Thr Met Val Arg Thr Asn Gly Gly Lys Gln
355 360 365

Phe Asp Asp Met Ser Ile Glu Leu Asn Gly Ile Glu Ala Asn His Gly 370 375 380

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Asn Thr Gly Asn Ala Pro Ala Lys Asp Gly Asn Ala Asn Ala Gly Ala 65 70 75 80

Asn Asp Pro Ser Lys Asn Asp Pro Ser Lys Ser Gln Ala Pro Gln Ser 85 90 95

Ala Asn Lys Thr Gly Asn Val Asp Asp Ala Asn Asn Gln Asp Pro Met
100 105 110

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Second S	eu Ala 160
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